# The Ethereum Opportunity

Investor Presentation NASDAQ: SBET July 2025





# SAFE HARBOR STATEMENT



This presentation contains forward-looking statements that are subject to various risks and uncertainties. Such statements include statements regarding the expected growth in the online betting industry, SharpLink Gaming, Inc.'s ("SharpLink" or the "Company") ability to grow its business, the future use and market cap of Ethereum, the potential benefits of the Company's products, services and technologies and the benefit of the Company's ETH treasury strategy, and other statements that are not historical facts, including statements which may be accompanied by the words "intends," "may," "will," "plans," "expects," "anticipates," "projects," "predicts," "estimates," "aims," "believes," "hopes," "potential" or similar words. Actual results could differ materially from those described in these forward-looking statements due to certain factors, including without limitation, the Company's ability to achieve profitable operations, government regulation of online betting and cryptocurrency, customer acceptance of new products and services, the demand for our products and our customers' economic conditions, the impact of competitive products and pricing, proprietary rights of the Company, the Company's ability to obtain the capital resources necessary to fund its business, and other risk factors detailed in the Company's annual report and other filings with the United States Securities and Exchange Commission. The Company does not undertake any responsibility to update the forward-looking statements in this presentation.



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# WHY OUR MANAGEMENT TEAM WILL WIN





Joe Lubin Chairman of the Board

- Co-founder of Consensvs
- Founder and CEO of Consensys since 2014
- Prior to founding Ethereum and Consensys, consulted with eMagine on the Identrus cryptographic payments and trade finance network.



Rob Phythian Co-Founder, CEO & Board Member



Robert DeLucia Chief Financial Officer



Jason Linehan VP of Strategy



Michael Camarda VP of Corporate Development



John Chard VP of Operations / Consensys Head of Strategic Finance



**Brendan Roche** Capital Markets Director

- 30+ years of Ethereum / 10+ years at entrepreneur experience
  - Co-Founder and CEO of SharpLink Gaming since 2019
    - Prior to SharpLink, served co-founder and CEO of Sports Data and the founder and former CEO of Fanball (sold to Liberty Media in 2005)

- 30+ years of finance experience
- Assisted companies in various unique and complex issues dealing with technical accounting, SEC filings, and mergers & acquisitions.
- Prior to serving as CFO in August 2022, Bob served in many positions where he was tasked with leading a company's turnaround.

- 8+ years of experience in Ethereum and digital assets
- Chief Strategy Officer of Consensys, Leads teams responsible for development of the Ethereum protocol.
- Prior to Consensys. founded Special Mechanisms Group, the leading Ethereum R&D organization, and built early Ethereum market infrastructure for highspeed trading.
- Started career building privacy algorithms at Wikipedia and W3C.

- 8+ years of experience across banking and digital assets
- Serves as the VP of Corporate Development at SharpLink.
- Previously spent 4 years at Consensys, most recently as Head of Corporate Development, leading capital raises, investor relations, M&A, and venture capital.
- Prior to Consensys, Michael started his career at JPMorgan Chase with roles in Investment Banking and Principal Investments.

- 20+ years experience finance and risk management
- Last 7+ years managing digital assets (~\$1bn) across custodians and wallet infrastructure. Led the development of finance operations/ treasury management at Consensys
- Earlier in his career worked at MMC and for the Kroll family on the planning and foundation of Kroll Bond Ratings Agency and K2 Advisors
- Started career in the Corporate Finance group at McKinsey & Co.

- 7+ years of experience across capital markets and digital assets
- Previously spent 3+ vears at Consensvs in a capital markets and strategic finance capacity with a focus on leading RPC provider Infura and emerging Layer-2 blockchain Linea
- Prior to Consensvs spent 3+ years in the capital markets group at Citizens JMP securities, executing 75+ transactions across equity and equity-linked securities

# JOE LUBIN - ETHEREUM CO-FOUNDER AND CONSENSYS FOUNDER & CEO



After a decade of leading explosive growth for Ethereum, Joe Lubin, Consensys, and SBET are partnering to bring premier ETH exposure through equity













2014

Joe Lubin launched Consensys, the first Ethereum Company, shortly after co-founding Ethereum

#### **Bootstrapped Ethereum**

Consensys laid the groundwork for Ethereum's explosive growth. incubating dozens of startups. building critical developer tools and infrastructure, creating the modern dApp ecosystem, founding the Enterprise Ethereum Alliance, and piloting the technology with banks around the world

#### Onboarded Millions to Ethereum

Consensys invented the crypto wallet with MetaMask, and the SaaS RPC with Infura, introducing hundreds of millions of consumers and half a million developers to Ethereum. Both remain category the leading Ethereum products, processing trillions of requests and managing \$114bn of assets1

#### **Building Ethereum's Future**

Consensys architected Ethereum's move to **Proof-of-Stake**, developed new zero knowledge proof technology, created the Linea zkEVM, and leads Ethereum scaling through its Special Mechanisms Group. Consensys publishes more Ethereum Improvement Proposals (EIPs) than any

Foundation<sup>2</sup>.

SBET builds the largest ETH Treasury of any public company other organization except the Ethereum

SBFT closes \$425M investment

Lubin appointed as **Board Chairman of SBET** 

led by Consensys

2025



<sup>1.</sup> Source: Consensys internal analytics as of Dec. 2024; 250M MetaMask yearly active users, 35M monthly active users, \$114B AUM

# SBET AT A GLANCE







Strategic Bet on Ethereum™

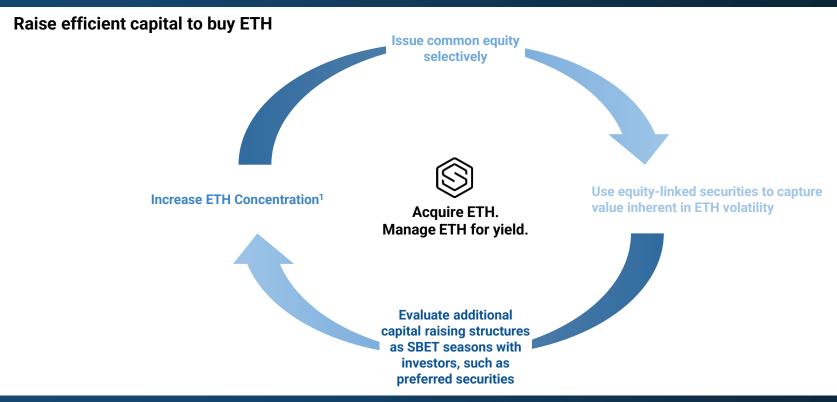
- Largest ETH ownership of any publicly traded company: +205k ETH
- Highly liquid publicly traded ETH treasury company with hundreds of millions in daily volume, and growing
- Leadership team includes
  Co-founder of Ethereum and
  CEO of Consensys, plus top
  technical and capital
  markets talent

- ETH and Ethereum are the backbone of stablecoins and tokenization of realworld assets
- ETH represents an asymmetric digital asset investment
- SBET is structurally superior exposure to ETH compared to current market offerings

SBET's investment thesis is that ETH is at an inflection point of wide scale adoption and recognition of value

# SBET INVESTMENT THESIS







# THE ETHEREUM PLATFORM



## Ethereum is consolidating the market for digital asset infrastructure. Onchain means on Ethereum.



Stablecoins: A Key Driver of Ethereum's Utility

84%1

Stablecoins issued on Ethereum

- Weekly users of Ethereum-based stablecoins recently topped 750.000, a new all-time high
- Stablecoins are now a core layer of Ethereum's financial stack, powering DeFi, tokenization, and institutional settlement flows



Built-in Network Effects that Drive Adoption

#### Metcalfe's Law

Ensures Ethereum's value growth

- 84%¹ of all stablecoins
- 83%<sup>2</sup> of all tokenized RWAs
- 58%³ of all non-BTC mcap
- Network effect drives Ethereum's utility and value



Total Value Secured (Billions USD)



Proven Reliability backed by a Decade of Performance

#### 10 Years

Continuous uptime with zero faults

- Growing institutional belief due to unmatched 10 year track record of resilience and reliability
- Institutional-grade safety and security
  - 1.1m+ validators
  - 19 independently developed software clients
  - Formally specified virtual machine with correctness proofs
  - \$93B in economic security through staked ETH



# THE TRADITIONAL FINANCIAL SYSTEM IS READY FOR AN UPGRADE



Ethereum makes the verification of financial transactions radically better in speed, cost, safety and scale, all at the same time.



#### The Digital Real Economy:

Powered by the internet, fast, everywhere, always-on.
Why can't money do the same?



#### **Financial System Today:**

Billions of ledgers. Zero interoperability. Days-long transfers, M-F 9-5.



The mismatch results in inefficiency.

#### **Ethereum Today:**

- Can finalize transactions of arbitrary size and complexity in near real-time, with an unprecedented level of safety
- Programmable, fast, cheap, always on
- Able to scale up to meet the capacity of the global financial system

The Future of Ethereum: Empowering the Digitization of the Financial System

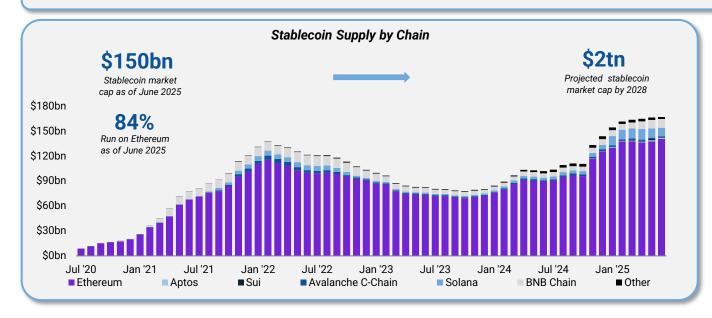


# THE FIRST WAVE: STABLECOINS



"\$2 trillion is a very, very reasonable [market cap], and I could see it greatly exceeding that."

- Scott Bessent, June 2025





# THE NEXT WAVE: TOKENIZED "REAL WORLD ASSETS"



"Tokenization is the process of creating a digital representation of a real thing."

- McKinsey, 2024

"[The tokenization of financial assets] will revolutionize investing."

- Larry Fink, March 2025

"Tokenization is the greatest capital markets innovation since the central limit order book."

- Vlad Tenev (CEO of Robinhood), July 2025

#### Tokenization has Real Use and Real Value



Tokenized Funds: Onchain U.S. Treasuries (e.g., BUIDL, BENJI)



Real Estate: Ownership ledger, fractional ownership, increased liquidity, accessibility



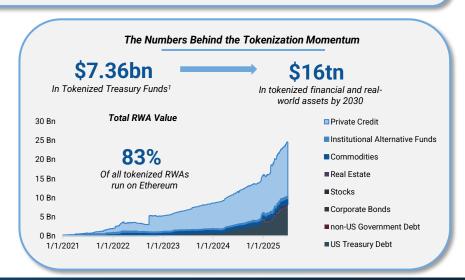
Private Credit: Fractional ownership, increased liquidity, accessibility



Art & Collectibles: Fractional ownership, increased liquidity, accessibility



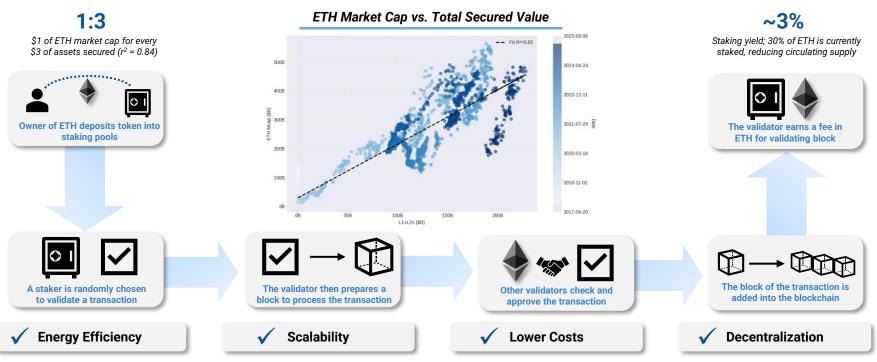
Gaming: In-game assets and royalties as tradable tokens



# THE ETH ASSET



# A strong positive relationship exists between ETH market cap and total secured value



# ETH PRICE-UTILITY FLYWHEEL



Ethereum exhibits positive price-utility feedback. The more valuable ETH becomes, the more secure and therefore useful the network becomes.

Enables higher-value use cases attracting more institutional capital

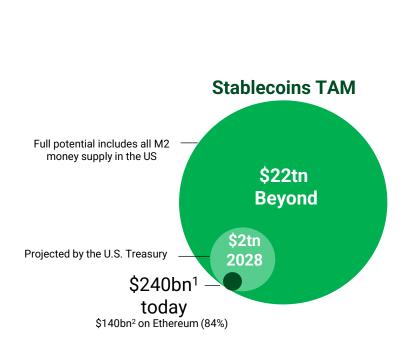
Higher ETH price = higher security

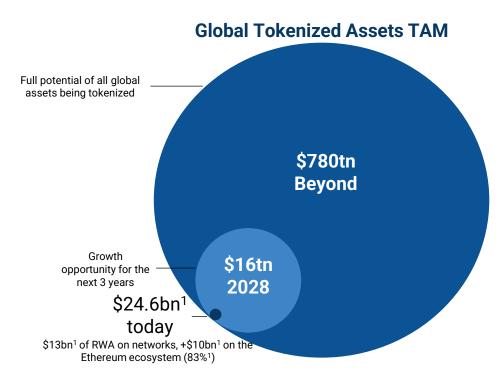
Higher network usage results in increased demand for ETH

Increased demand raises prices

# STRONG NEAR-TERM GROWTH POTENTIAL WITH UNLIMITED TAM







# **ETH: RISING DEMAND & CONSTRAINED SUPPLY**





#### **Locked Supply Reduces Sell Pressure**

- Over 35 million ETH-28% of total supply—is now staked and unavailable for trading.
- Staking rewards incentivize long-term holding, not selling.



#### **Demand is Rising Across Use Cases**

- Increased activity increases burn
- Institutional inflows via ETFs and treasuries are accelerating.
- Tokenization of real-world assets (RWAs) on the Ethereum ecosystem has surpassed \$10bn¹, being the dominant platform with 83%¹ of total.



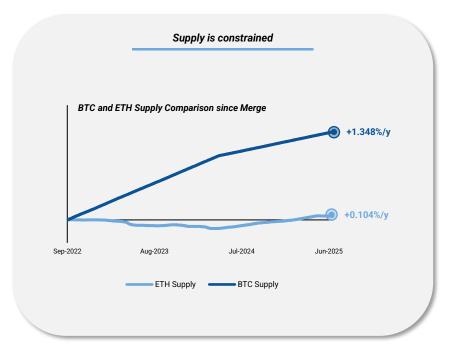
#### Constrained Supply + Growing Demand = Price Increase

- As more ETH is staked or used in DeFi/tokenization, liquid supply shrinks.
- With fewer tokens available, buyers must bid higher—a classic supply-demand squeeze.



#### Why ETH Accretes In Value

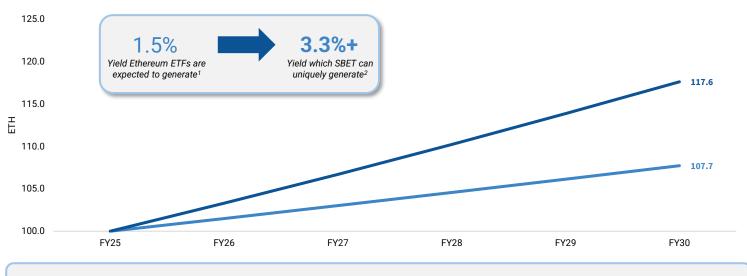
- ETH is used for gas, staking, and collateral—utility drives demand.
- Ethereum's burn mechanism also reduces net issuance, making ETH deflationary in high-usage periods.
- ETH's 3% yield encourages holding, reducing sellable supply and steadily pushing price upward.



# SBET'S TREASURY STRATEGY STRUCTURALLY OUTPERFORMS ETFS



### SBET's efficient capital structure enables mechanically higher yield than both BTC and staked ETH ETFs



SBET structurally outperforms ETFs by maximizing ETH/share compounding over time



# ADVANTAGES OF AN ETH TREASURY STRATEGY VS. BTC



## ETH as an asset class today has much less capital market saturation than BTC, with higher volatility

#### Volatility of Treasury Asset

Vol of BTC is in a secular decline, reducing convertible arbitrage trade attractiveness

ETH Vol > BTC Vol, increasing market interest and execution ability of the strategy

#### Increasing Yield (per Share Growth)

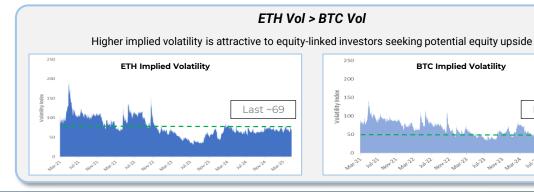
MSTR has 1 lever to generate BTC yield: selling BTC volatility/exposure to the capital markets

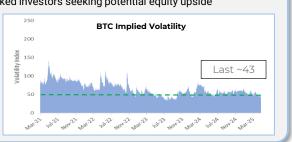
SBET has multiple levers to further increase ETH vield. In addition to selling ETH volatility/exposure, we can pursue native staking, restaking, and DeFi driven yield opportunities

#### Size of Opportunity

BTC is digital gold with a commensurate TAM: Like gold, it is a non-productive asset, which investors have historically had limited appetite for

ETH is a global settlement layer with large and growing TAM. In addition to having a larger TAM, it is a productive asset, which have historically made up a larger share of portfolios





# SBET HAS THE CAPABILITIES, COMPETENCIES AND PLAN TO SECURELY SCALE THE TREASURY



## Capabilities, Competencies and Plan to securely scale the Treasury

# Experience to Build the Operations

- Backed by the team that invented PoS and the first staking operation at scale
- Deep expertise within crypto, having worked for MetaMask, the largest consumer application and Consensys, the original Ethereum company
- Built and scaled Finance Operations encompassing both fiat and digital assets platforms, encompassing banking, custodian, and multi-sig wallet platforms
- Robust policy and governance which continue to safeguard ETH assets

#### Operating Plan and Risk Management

- Qualified Custodians led approach
- Board approved investment policy with primary objective of principal preservation with optimized yield
- Risk framework to guide investments
- Investments will be made in compliance with risk management policy, including:
  - Operational risks
  - Smart contract risk
  - Governance risk
  - Economic risk
  - Market and Credit risk

#### Leadership and Technical Moat

- The Co-Founder of ETH, Joe Lubin, as SBFT Chairman
- Largest ETH treasury in public markets
- Most liquid equity suitable for institutional investors, as size and liquidity begets more size and liquidity
- Backed by Tier 1 investors
- Best-in-class transparency and reporting functions which drive shareholder attention and trust



# SBET IS CREATING VALUE FOR SHAREHOLDERS



# **Investment Highlights**

- Unmatched Ethereum expertise in our leadership team with Joe Lubin, and unparalleled Consensys advisory support.
- Largest ETH ownership of any publicly-traded company at 205k+ ETH, >\$530M¹ USD value.
- Buy, hold and stake ETH indefinitely, exclusively and securely adding permanent capital to already 35M+ ETH staked.
- Structural outperformance vs. ETH ETF through full staking yield and potential access to DeFi primitives.

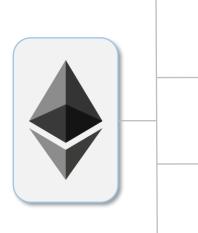
- Accretively acquire ETH continuously, increasing ETH Concentration.
- Higher growth potential through amplified exposure to underlying ETH.
- Robust capital efficiency with pristine balance sheet and capital structure.
- Meet rising institutional demand and democratization of ETH exposure.

# Appendix

# ETHEREUM OFFERS DISTINCT PROGRAMMABILITY ADVANTAGES



## Ethereum's programmability makes it the optimal platform to build decentralized applications



#### **Turing-Complete Virtual Machine Architecture**

- Ethereum Virtual Machine (EVM) is Turing-complete
- Executes bytecode across thousands of decentralized nodes
- Ensures consistent, deterministic outcomes
- Offers superior programmability

#### **Mature Development Ecosystem and Tooling**

- Large developer base
- Adds 700+ new developers monthly
- Mature tooling: Hardhat, Remix, OpenZeppelin
- Secure templates, debugging, and rich docs

#### Standardized Programming Language and Compatibility

- Solidity is purpose-built for smart contracts
- Supports inheritance, libraries, and complex types
- Familiar syntax (C++, Python, JavaScript)
- EVM compatibility is industry standard

#### **Superior Smart Contract Capabilities**

- Ethereum smart contracts are decentralized, autonomous, and immutable
- Enable complex DeFi, DEXs, and custom apps with trustless execution
- Solidity standardizes development
- Ethereum leads in programmability due to EVM, tooling, and developer scale



# ETH TAKE-OFF TO BE DRIVEN BY INSTITUTIONAL DEMAND AND ETHEREUM DOMINANCE IN THE DIGITALIZATION OF THE REAL ECONOMY



