



NYSE: IDT

Investor Presentation

First quarter fiscal 2026



Forward-Looking Statements

All statements in this presentation that are not purely about historical facts, including, but not limited to, those in which we use the words “believe,” “anticipate,” “expect,” “plan,” “intend,” “estimate,” “target” and similar expressions, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

While these forward-looking statements represent our current judgment of what may happen in the future, actual results may differ materially from the results expressed or implied by these statements due to numerous important factors.

Our filings with the SEC provide detailed information on such statements and risks, and should be consulted along with this presentation.

To the extent permitted under applicable law, IDT assumes no obligation to update any forward-looking statements.

Innovative Fintech & SaaS Provider

\$1.3 BN

Market Cap¹

\$220 MM

Net Cash + Current Investments
with no Debt²

1,950

Global Headcount

\$1.2 BN

Revenue - TTM³

\$140 MM

Adjusted EBITDA⁴ - TTM

\$117 MM

Adjusted Net Cash Provided by
Operating Activities - TTM

IDT | Synergistic Business Portfolio

High-Growth, High-Margin Business Segments

NRS Segment:
POS-platform and payment solutions



Fintech Segment:
International cash remittances and payment solutions

net2phone Segment:
Cloud communications and AI solutions



Traditional Communications Segment



Mobile top-up and other digital prepaid offerings

International long-distance calling



Wholesale voice and SMS services

High-Growth High-Margin Segments





National Retail Solutions (NRS)

Our integrated cloud software and payment processing solutions enable bodegas and other independent retailers to operate more profitably

The NRS platform also offers advertisers and consumer packaged goods marketers unprecedented reach into urban consumer markets





NRS | One platform → Multiple Recurring Revenue⁵ Streams

Generating Recurring, High-Margin Revenue at \$141 MM ARR⁶

Merchant Services

67% of Recurring Revenue⁷

- ➔ Retailers subscribe to NRS Pay, a payment processing solution for electronic payments including credit and debit cards and EBTs

Advertising & Data

21% of Recurring Revenue⁷

- ➔ Marketers purchase static and video ad impressions on customer-facing screens from the NRS POS network inventory
- ➔ Data analytics companies & CPG marketers purchase transaction data

SaaS Fees

12% of Recurring Revenue⁷

- ➔ Retailers pay a monthly POS system software subscription fee





NRS | Expanding POS Platform for Independent Retail Market



~39K+

terminals operating at
33K retailers⁸



30%

more locations than
America's largest retail
chains

Building on competitive assets:

- Partnering with retailers to drive growth
- Tailored, purpose-built solution
- Leading POS brand for target market
- NRS sales force - "boots on the ground"
- Integrations with leading scan data, couponing and delivery platforms
- Digital POS screens & data provide marketers with exceptional reach and maximum engagement

Primary addressable
market of

~200K

independent retail stores

Convenience stores

Bodegas

Liquor stores

Tobacco Shops



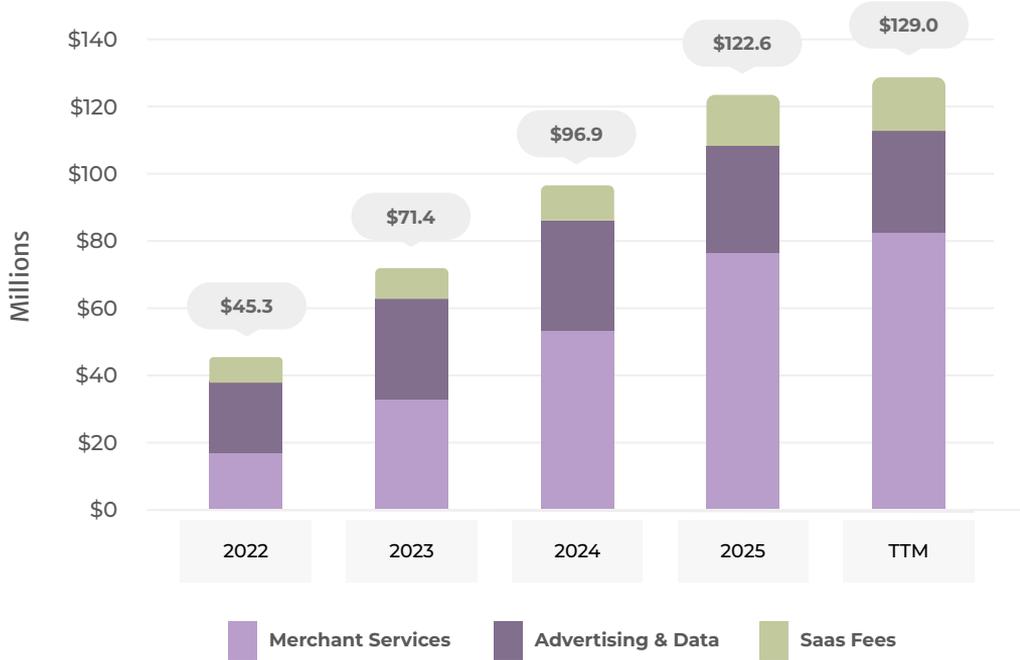
NRS | Topline Growth

Recurring Revenue



+39%

CAGR
(2022-2025)



Fiscal years ended July 31st. TTM ended October 31, 2025



Increasing average monthly recurring revenue per terminal⁹

\$295

1Q25



\$31

3

1Q26



NRS | Delivering Enhanced Profitability and Strong Growth

Adjusted EBITDA (in millions)



Fiscal years ended July 31st. TTM ended October 31, 2025



Optimizing for growth
and profitability

"Rule of 40" score¹⁰:

50%

Adjusted EBITDA margin¹¹

increased 220 bps YoY to
27.7% in 1Q26





Our international remittance services enable customers in the U.S. and Canada to send money to friends and family in 48 destination countries.

BOSS Money's results are reported within IDT's Fintech segment. This segment also holds other initiatives, including IDT's Gibraltar-based bank





Digital Channel Dominant

- Digital transactions contributed over 83% of total BOSS Money transactions (1Q26)



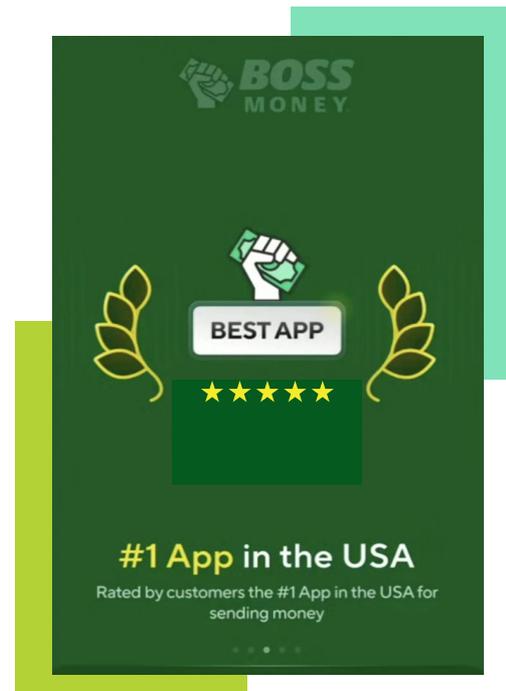
Digital (apps) Channel - Superior User Experience

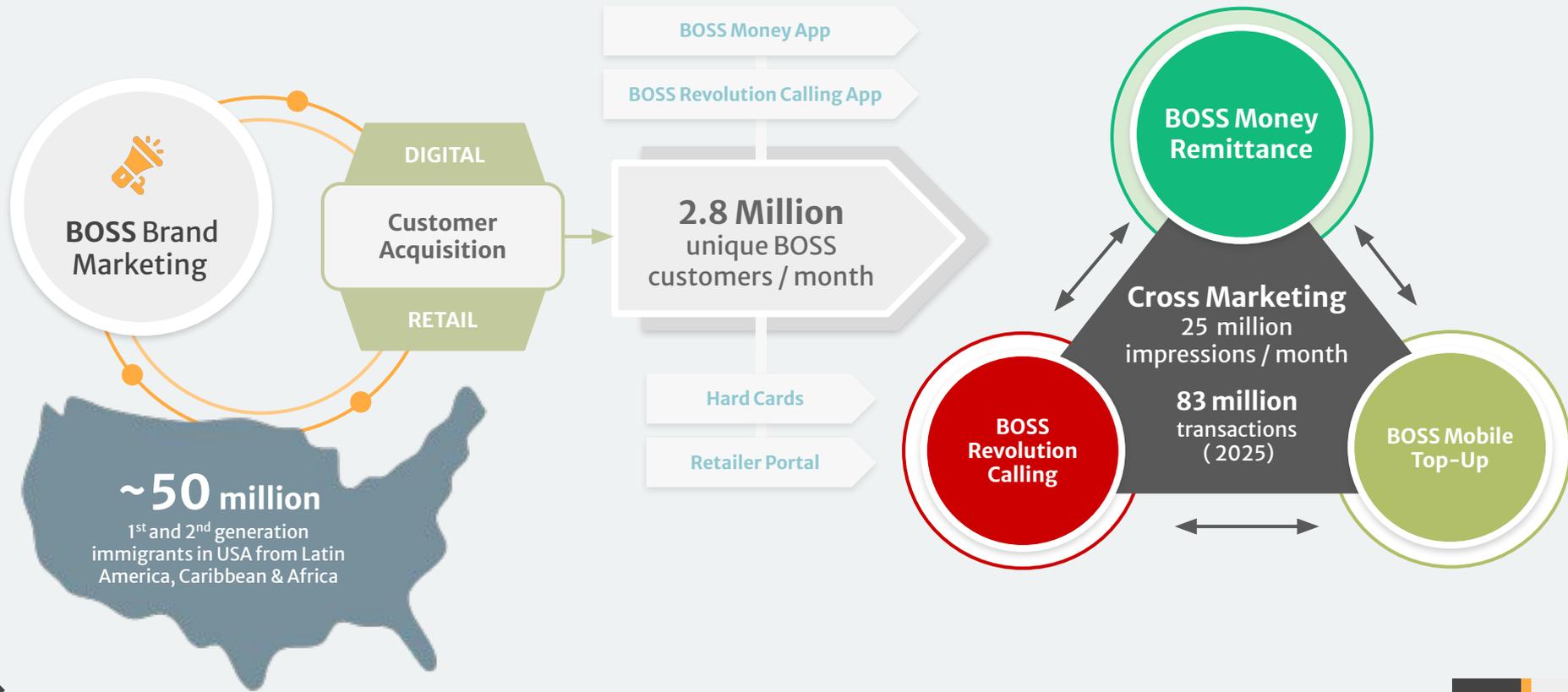
- Senders use the BOSS Money app, the BOSS Revolution app, and WhatsApp messaging to originate transfers
- User-rated 4.8 out of 5 stars in App Store
- Over 90% of customers are repeat users



Retail (in-store) Channel - Nationwide Footprint

- Strategic 'gateway' - introducing underbanked consumers to BOSS ecosystem
- Managed to maximize gross profit





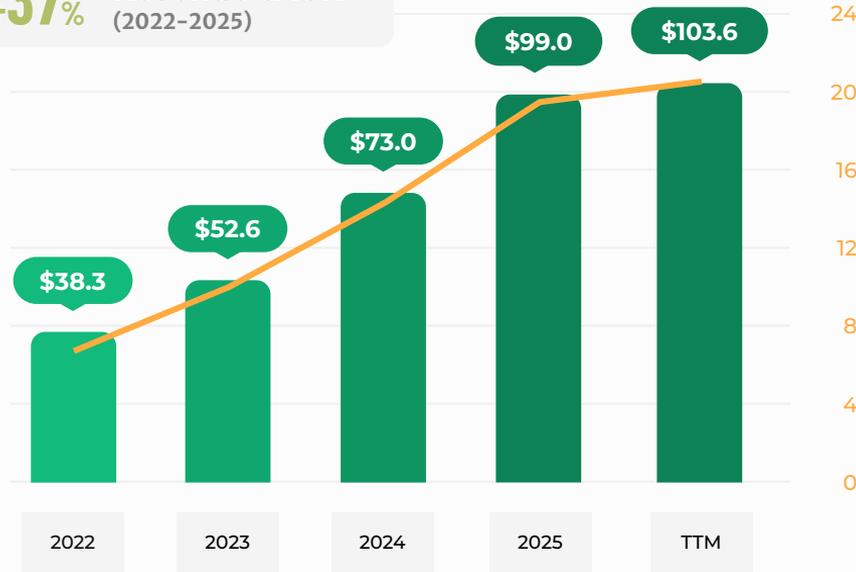
Digital Revenue and Transactions

(in millions)



+37%

Revenue CAGR
(2022-2025)



■ Revenue — Transactions

Fiscal years ended July 31st. TTM ended October 31, 2025

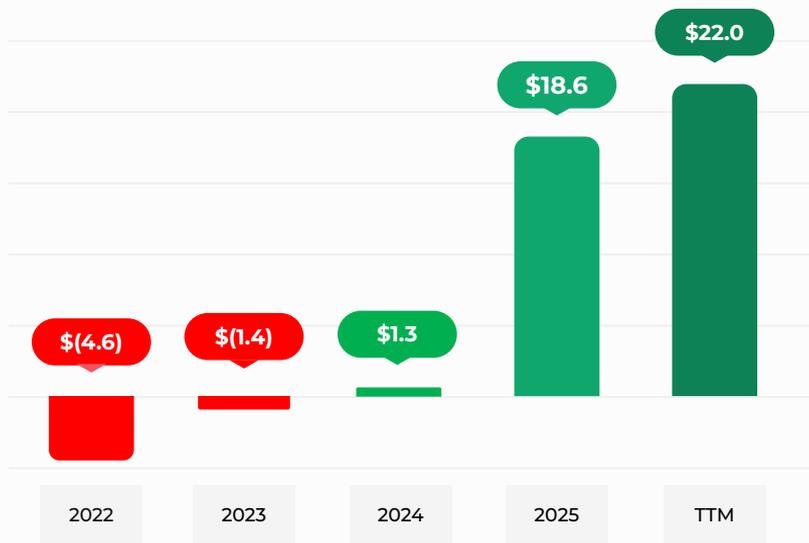


Digital Channel Highlights (YoY in 1Q26)

- +20%** Revenue
- +22%** Transactions
- +35%** Send volume¹²

Fintech Adjusted EBITDA

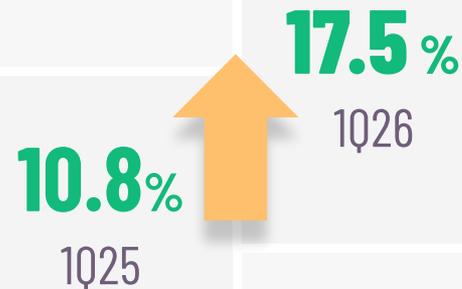
(in millions)



Fiscal years ended July 31st. TTM ended October 31, 2025



Increasing Adjusted EBITDA margin



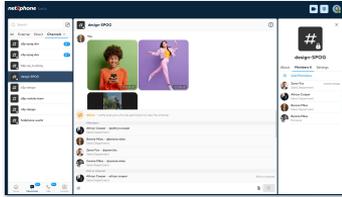
net2phone

Our AI-powered communications and contact center solutions help businesses succeed by interacting with their consumers with enhanced intelligence and insights



AI-Powered Product Suite

 unite



Communications platform integrating voice, messaging, video, and chat in a single place

 ucontact



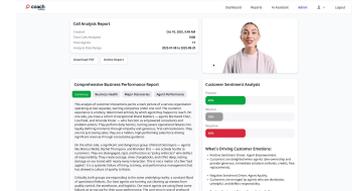
A CX solution for high-volume sales and support teams

 ai agent



Agentic AI that handles inquiries and completes workflows

 coach



AI-powered coaching for enhanced employee performance through sentiment analysis, call summaries, and productivity metrics

Offerings Differentiated by Market, Geography, and Channel

Focus on Mid-Market Businesses

- Market fragmentation
- Lower friction toward switching costs
- Tech focus on UX

Channel Partner Centric

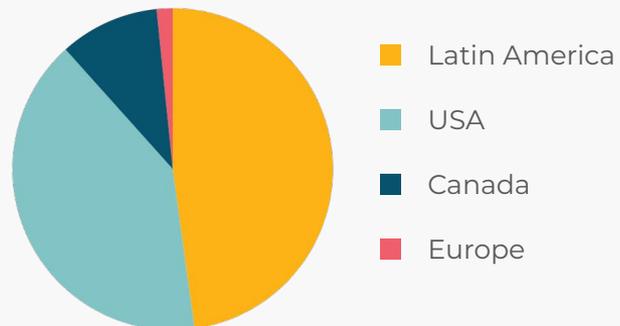
- Feature-rich partner portal
- Partner incentives & toolkit enhance stickiness



Distinctive Geography with Deeply Localized Offerings

- Focus on Americas
- UX customized by market / region

UCaaS Seats Served by Region

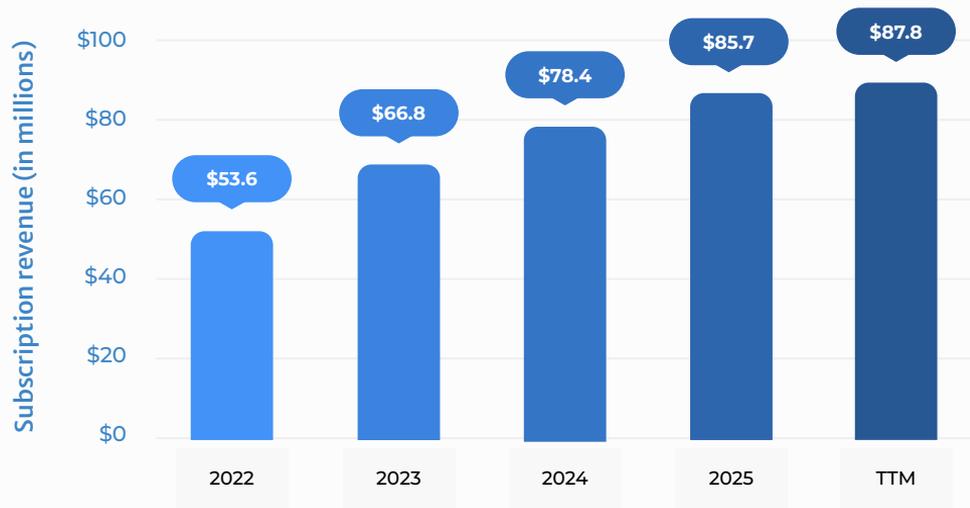


Subscription Revenue¹³



+17%

CAGR
(2022-2025)



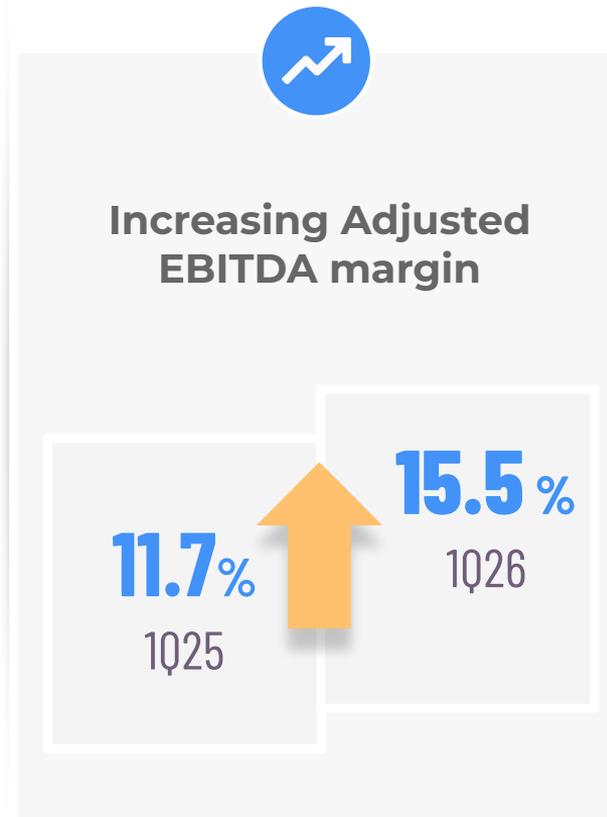
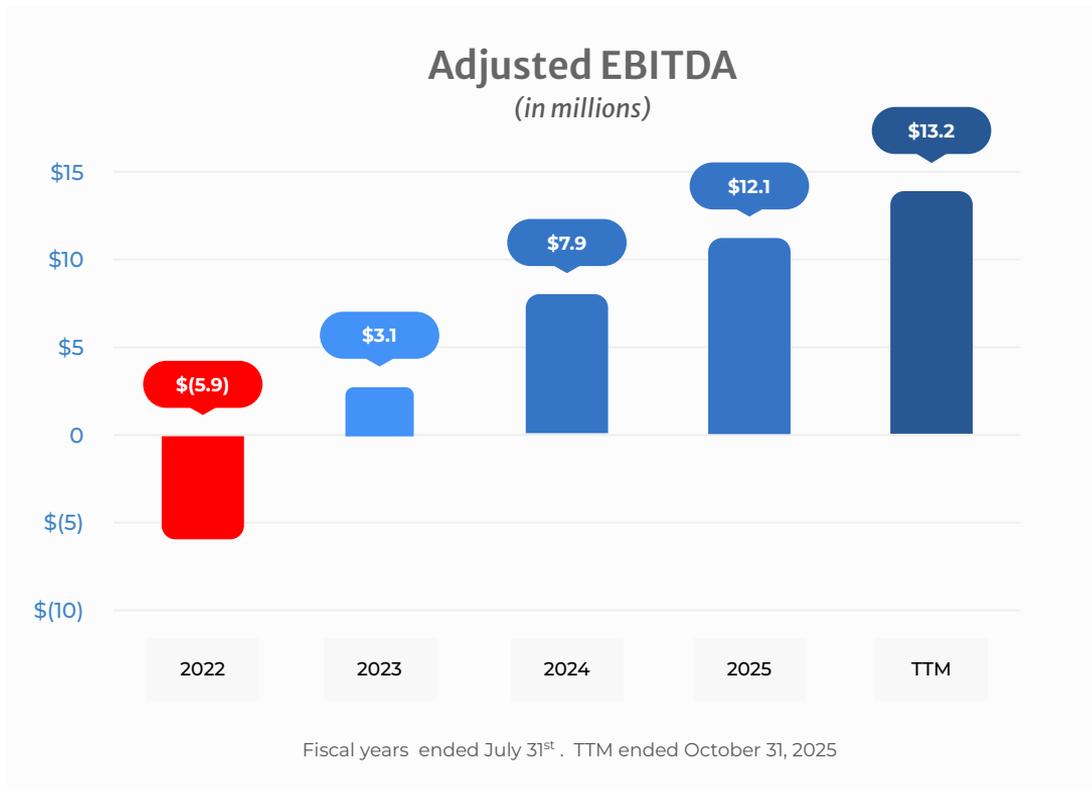
Fiscal years ended July 31st. TTM ended October 31, 2025



Seats Served¹⁴
(at October 31, 2025)

432K

net2phone Increasing Adjusted EBITDA & Margins



Traditional Communications Segment



Traditional Communications | Primary Businesses



IDT DIGITAL
PAYMENTS

Cross-border value transfers through mobile-top-up and other digital prepaid offerings

\$418 MM

Revenue - TTM



IDT global

Voice & SMS Services

Terminates & manages international voice traffic and SMS through direct connections to over 150 countries

\$217 MM

Revenue - TTM



BOSS
REVOLUTION

International long-distance calling

\$201 MM

Revenue - TTM

Traditional Communications | Durable Adjusted EBITDA Generation

Adjusted EBITDA and Adjusted EBITDA Margin



Fiscal years ended July 31st. TTM ended October 31, 2025



Increasing Adjusted EBITDA margin

8.4%
1Q25

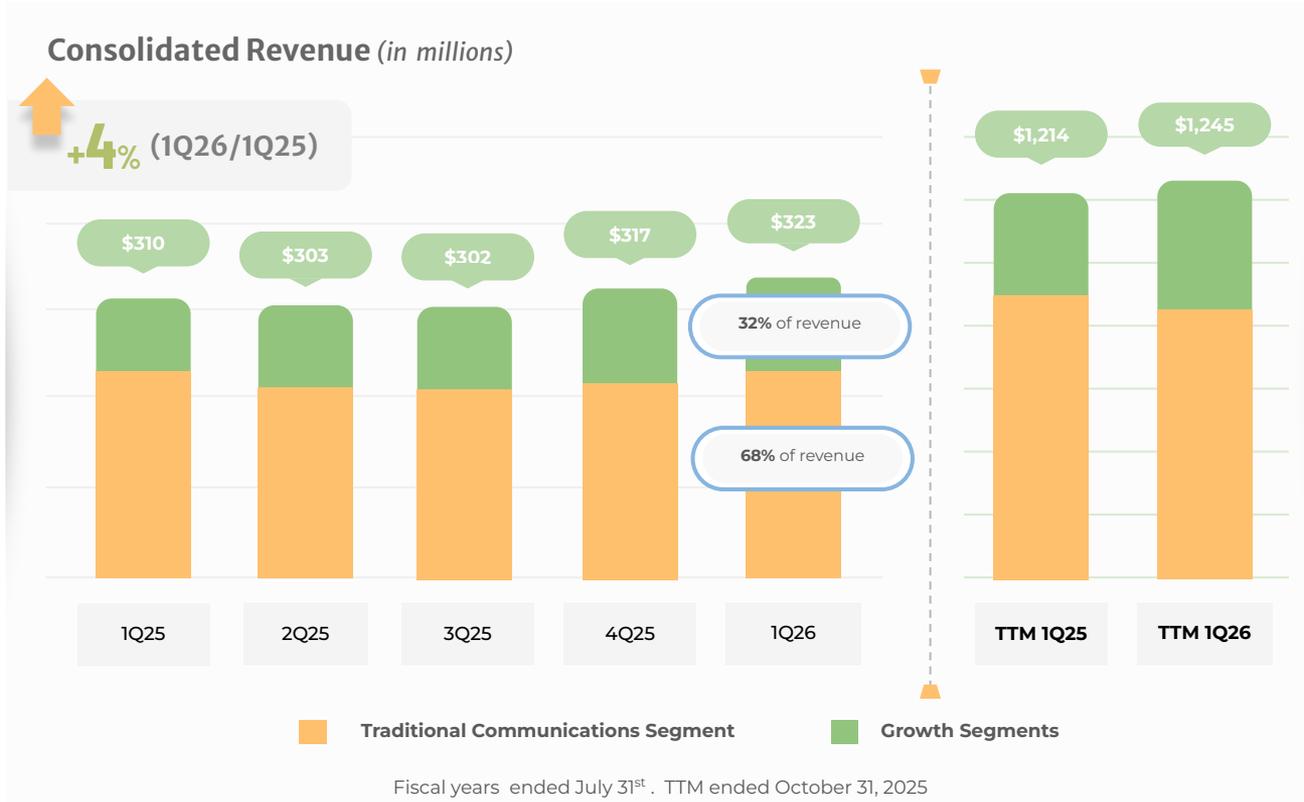
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8.6%
1Q26



IDT Consolidated

IDT | Revenue Expansion Driven by Growth Segments¹⁵



IDT | Breaking Adj. EBITDA and Margin Records



Consolidated Adjusted EBITDA



+26% (1Q26/1Q25)



Fiscal years ended July 31st. TTM ended October 31, 2025



Adj. EBITDA Margin
(1Q26/1Q25)

+200 bps
to

11.7%



Thank You

invest@idt.net

- (1) As of market close on January 15, 2026.
- (2) 'Net cash and current investments' consists of cash and cash equivalents plus current debt securities plus current equity investments minus total debt as of October 31, 2025. The company had no outstanding debt as of that date.
- (3) Throughout this presentation, TTM refers to the twelve month period ended October 31, 2025. All quarterly results presented refer to three month periods ended: October 31st (1Q), January 31st (2Q); April 30th (3Q); or July 31st (4Q).
- (4) Throughout this presentation, Adjusted EBITDA is a Non-GAAP measure intended to provide useful information that supplements IDT's or the relevant segment's results in accordance with GAAP. Please refer to the Non-GAAP Reconciliation at the end of this presentation for an explanation of this term and its reconciliation to the most directly comparable GAAP measure.
- (5) NRS' Recurring Revenue is the aggregate of NRS Advertising & Data, Merchant Services and SaaS Fee revenues. Recurring Revenue excludes the one time revenue from the sale of NRS POS terminals.
- (6) ARR (Annual Recurring Revenue) is Recurring Revenue for the three month period ended October 31, 2025 times four.
- (7) Percentages are percentages of Recurring Revenue for the quarter ended October 31,, 2025 (1Q26).
- (8) Active POS terminals and stores as of December 31, 2025.
- (9) NRS' Average Monthly Recurring Revenue per Terminal is calculated by dividing NRS' Recurring Revenue for the quarter by the average number of terminals active during the quarter, and then dividing by three.

Footnotes, continued



(10) The “Rule of 40” is a commonly used metric to evaluate the performance of software as a service (SaaS) providers. It postulates that a SaaS company’s growth rate when added to its EBITDA margin should equal or exceed 40 percent. For NRS, the “Rule of 40” score for 1Q26 is computed by adding (a) the percentage change of NRS’ Recurring Revenue in 1Q26 compared to 1Q25 to (b) NRS’ Adjusted EBITDA Margin for the twelve month period through October 31, 2025.

(11) Throughout this presentation, Adjusted EBITDA Margin is Adjusted EBITDA for IDT on a consolidated basis or its relevant business segment divided by the comparable unit’s total revenue for the relevant period.

(12) Send Volume is the aggregate principal amount transferred by BOSS Money customers.

(13) net2phone Subscription Revenue is revenue for the net2phone segment exclusive of equipment (phone) sales and revenue generated by a legacy SIP trunking offering in Brazil.

(14) Seats served by net2phone’s unified communications as a service (UCaaS) plus contact center as a service (CCaaS) offerings as of October 31, 2025.

(15) Growth segments are the aggregate of the National Retail Solutions , Fintech, and net2phone reporting segments.

Non-GAAP Reconciliation

In addition to disclosing financial results that are determined in accordance with generally accepted accounting principles in the United States of America (GAAP), IDT also disclosed (a) Adjusted EBITDA (b) Adjusted EBITDA margin (c) adjusted net cash provided by or used in operating activities, and (d) NRS' 'Rule of 40' score. These are non-GAAP financial measures intended to provide useful information that supplements IDT's or the relevant segment's results in accordance with GAAP. The following explains these terms and their respective reconciliations to the most directly comparable GAAP measures.

Generally, a non-GAAP measure is a numerical measure of a company's performance, financial position, or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP.

IDT's measure of Adjusted EBITDA starts with net income from operations in accordance with GAAP and adds depreciation and amortization, severance expense, stock-based compensation, and other operating expenses, and deducts other operating income.

IDT's measure of Adjusted EBITDA margin is calculated by dividing Adjusted EBITDA by GAAP revenue for the relevant period.

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Management believes that IDT's Adjusted EBITDA and Adjusted EBITDA margin are measures which provide useful information to both management and investors by excluding certain expenses and non-routine gains and losses that may not be indicative of IDT's or the relevant segment's core operating results. Management uses Adjusted EBITDA and Adjusted EBITDA margin, among other measures, as a relevant indicator of core operational strengths in its financial and operational decision making. In addition, management uses Adjusted EBITDA and Adjusted EBITDA margin to evaluate operating performance in relation to IDT's competitors. Disclosure of these financial measures may be useful to investors in evaluating performance and allow for greater transparency of the underlying supplemental information used by management in its financial and operational decision-making. In addition, IDT has historically reported similar financial measures and believes such measures are commonly used by readers of financial information in assessing performance, therefore the inclusion of comparative numbers provides consistency in financial reporting.

Management refers to Adjusted EBITDA and Adjusted EBITDA margin, as well as the GAAP measures income (loss) from operations and net income, on a segment and/or consolidated level to facilitate internal and external comparisons to the segments' and IDT's historical operating results, in making operating decisions, for budget and planning purposes, and to form the basis upon which management is compensated.

While depreciation and amortization are considered operating costs under GAAP, these expenses primarily represent the non-cash current period allocation of costs associated with long-lived assets acquired or capitalized in prior periods. IDT's measure of Adjusted EBITDA and Adjusted EBITDA margin, exclusive of depreciation and amortization, are a useful indicator of its current performance.

Severance expense is excluded from the calculation of Adjusted EBITDA and Adjusted EBITDA margin. Severance expense is reflective of decisions made by management in each period regarding the aspects of IDT's and its segments' businesses to be focused on in light of changing market realities and other factors. While there may be similar charges in other periods, the nature and magnitude of these charges can fluctuate markedly and do not reflect the performance of IDT's core and continuing operations.



Other operating income (expense), net, which is a component of income (loss) from operations, is excluded from the calculation of Adjusted EBITDA and Adjusted EBITDA margin. Other operating expense, net primarily includes legal fees net of insurance claims related to Straight Path Communications Inc.'s stockholders' class action, legal settlements, and gains from the write-off of contingent consideration liabilities. From time-to-time, IDT may have gains or incur costs related to non-routine legal, tax, and other matters, however, these various items generally do not occur each quarter. IDT believes the gain and losses from these non-routine matters are not components of IDT's or the relevant segment's core operating results.

Stock-based compensation recognized by IDT and other companies may not be comparable because of the variety of types of awards as well as the various valuation methodologies and subjective assumptions that are permitted under GAAP. Stock-based compensation is excluded from IDT's calculation of Adjusted EBITDA and Adjusted EBITDA margin because management believes this allows investors to make more meaningful comparisons of the operating results per share of IDT's core business with the results of other companies. Stock-based compensation continues to be a significant expense for IDT and an important part of employees' compensation that impacts their performance.

Adjusted EBITDA, Adjusted EBITDA margin, adjusted net cash provided by or used in operating activities, and NRS' 'Rule of 40' score should be considered in addition to, not as a substitute for, or superior to, income (loss) from operations, cash flow from operating activities, net income, basic and diluted earnings per share or other measures of liquidity and financial performance prepared in accordance with GAAP. In addition, IDT's measurements of Adjusted EBITDA, Adjusted EBITDA margin, adjusted net cash provided by or used in operating activities, and NRS' 'Rule of 40' score may not be comparable to similarly titled measures reported by other companies.

NRS' 'Rule of 40' score is a metric used to evaluate the performance of SaaS providers. It postulates that a SaaS provider's revenue growth rate plus its EBITDA margin should equal or exceed 40 percent. The 'Rule of 40' is typically used to assess a company's balance between growth and profitability. A total of over 40 is thought to indicate a healthy combination of expansion and financial stability, making it a useful tool for management and investors to gauge the potential for long-term success and make informed decisions about resource allocation and business strategy.

NRS' 'Rule of 40' score is computed by adding (a) the growth rate of NRS' recurring revenue for the relevant period compared to the corresponding year ago period to (b) NRS' Adjusted EBITDA margin for the twelve-month period through the end of the current period. NRS' recurring revenue is calculated by subtracting NRS' revenue from POS terminal sales from its total GAAP revenue. Adjusted EBITDA and Adjusted EBITDA margin are non-GAAP measures as discussed above.

IDT's Non-GAAP measure of adjusted net cash provided by or used in operating activities is calculated by excluding the impact of changes in customer deposits from net cash provided by or used in operating activities. This measure provides a more meaningful measure of the cash generated by our core business operations, making it a more useful tool for management and investors to evaluate the cash generation of our business operations, and to compare IDT's cash generation with companies that do not have, or have different levels of, customer deposits. Customer deposits are, by regulation, not available to fund IDT's operating activities.

Following are reconciliations of Adjusted EBITDA Adjusted EBITDA margin, and adjusted net cash provided by or used in operating activities to their respective most directly comparable GAAP measures, which are, (a) for Adjusted EBITDA, (i) income (loss) from operations for IDT's reportable segments and (ii) net income for IDT on a consolidated basis for 1Q25, 2Q25, 3Q25, 4Q25 and 1Q26, (b) for Adjusted EBITDA margin, gross margin for 1Q26 and 1Q25, (c) for adjusted net cash provided by (or used in) operating activities for IDT on a consolidated basis, net cash provided by or used in operating activities for 1Q26 and 1Q25, and (d) for Adjusted EBITDA Margin for the Traditional Communications Segment, gross margin for 1Q25, 2Q25, 3Q25, 4Q25 and 1Q26 . Also following is NRS' 'Rule of 40' score computation for 1Q26 including the reconciliation of NRS' Adjusted EBITDA to the most directly comparable GAAP measure, NRS' income from operations.

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Reconciliation of Net Income to Adjusted EBITDA for 1Q26

(unaudited) in millions. Figures may not foot or cross-foot due to rounding

	Total IDT Corporation	Traditional Comm.	net2phone	NRS	Fintech	Corporate
Three Months Ended October 31, 2025 (1Q26)						
Net income attributable to IDT Corporation	\$22.4					
Adjustments:						
Net income attributable to noncontrolling interests	\$1.7					
Net income	\$24.1					
Provision for income taxes	\$8.1					
Income before income taxes	\$32.2					
Interest income, net	(\$1.7)					
Other expense, net	\$0.5					
Income (loss) from operations	\$30.9	\$15.8	\$1.9	\$8.9	\$6.4	(\$2.2)
Depreciation and amortization	\$5.3	\$1.8	\$1.6	\$1.1	\$0.7	-
Stock-based compensation	\$2.0	\$1.1	-	\$0.2	\$0.3	\$0.3
Other operating income, net	(\$0.6)	(\$0.1)	-	-	-	(\$0.5)
Severance expense	\$0.2	\$0.1	-	-	-	-
Adjusted EBITDA	\$37.9	\$18.7	\$3.6	\$10.3	\$7.5	(\$2.4)

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Reconciliation of Net Income to Adjusted EBITDA for 4Q25

(unaudited) in millions. Figures may not foot or cross-foot due to rounding

	Total IDT Corporation		Traditional Comm.	net2phone	NRS	Fintech	Corporate
Three Months Ended July 31, 2025 (4Q25)							
Net income attributable to IDT Corporation	\$16.9						
Adjustments:							
Net income attributable to noncontrolling interests	\$0.6						
Net income	\$17.5						
Provision for income taxes	\$2.9						
Income before income taxes	\$20.4						
Interest income, net	(\$1.8)						
Other expense, net	\$3.2						
Income (loss) from operations	\$21.9		\$15.4	\$1.5	\$5.8	\$4.8	(\$5.7)
Depreciation and amortization	\$5.3		\$1.8	\$1.6	\$1.1	\$0.7	-
Stock-based compensation	\$0.4		\$0.2	-	\$0.2	-	-
Other operating expense, net	\$5.9		\$0.2	\$0.2	\$2.4	-	\$3.1
Severance expense	\$0.3		\$0.1	\$0.1	-	-	-
Adjusted EBITDA	\$33.8		\$17.7	\$3.5	\$9.5	\$5.5	(\$2.5)

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Reconciliation of Net Income to Adjusted EBITDA for 3Q25

(unaudited) in millions. Figures may not foot or cross-foot due to rounding

	Total IDT Corporation		Traditional Comm.	net2phone	NRS	Fintech	Corporate
Three Months Ended April 30, 2025 (3Q25)							
Net income attributable to IDT Corporation	\$21.7						
Adjustments:							
Net income attributable to noncontrolling interests	1.3						
Net income	23						
Provision for income taxes	7.8						
Income before income taxes	30.8						
Interest income, net	-1.6						
Other income, net	-2.6						
Income (loss) from operations	26.6		\$17.3	\$1.4	\$6.2	\$4.3	(\$2.6)
Depreciation and amortization	5.2		1.9	1.6	1.0	0.7	-
Stock-based compensation	0.9		0.3	0	0.6	0.1	-
Other operating expense, net	0.2		-	0.2	-	-	-
Severance expense	0.2		0.2	-	-	-	-
Adjusted EBITDA	\$33.1		\$19.6	\$3.2	\$7.8	\$5.1	(\$2.6)

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Reconciliation of Net Income to Adjusted EBITDA for 2Q25

(unaudited) in millions. Figures may not foot or cross-foot due to rounding

Three Months Ended January 31, 2025 (2Q25)						
Net income attributable to IDT Corporation	\$20.3					
Adjustments:						
Net income attributable to noncontrolling interests	1.9					
Net income	22.2					
Provision for income taxes	7.7					
Income before income taxes	29.9					
Interest income, net	-1.4					
Other expense, net	-0.2					
Income (loss) from operations	\$28.3	\$18.1	\$1.1	\$9.1	\$3.1	(\$3.1)
Depreciation and amortization	\$5.2	\$1.9	\$1.6	\$1.0	\$0.8	-
Stock-based compensation	\$0.9	\$0.3	-	\$0.2	\$0.1	\$0.3
Other operating expense, net	\$0.2	-	\$0.2	-	-	-
Severance expense	\$0.2	\$0.2	-	-	-	-
Adjusted EBITDA	\$34.9	\$20.6	\$2.9	\$10.3	\$3.9	(\$2.8)

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Reconciliation of Net Income to Adjusted EBITDA for 1Q25

(unaudited) in millions. Figures may not foot or cross-foot due to rounding

	Total IDT Corporation		Traditional Comm.	net2phone	NRS	Fintech	Corporate
Three Months Ended October 31, 2024 (1Q25)							
Net income attributable to IDT Corporation	\$17.2						
Adjustments:							
Net income attributable to noncontrolling interests	\$1.2						
Net income	\$18.5						
Provision for income taxes	\$6.3						
Income before income taxes	\$24.8						
Interest income, net	(\$1.4)						
Other expense, net	\$0.3						
Income (loss) from operations	\$23.6		\$15.7	\$1.0	\$6.6	\$3.2	(\$2.9)
Depreciation and amortization	\$5.2		\$2.0	\$1.6	\$1.0	\$0.7	-
Stock-based compensation	\$0.9		\$0.6	-	\$0.2	-	-
Severance expense	\$0.2		\$0.2	-	-	-	-
Adjusted EBITDA	\$30.0		\$18.4	\$2.5	\$7.8	\$4.0	(\$2.9)

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Reconciliation of Adjusted EBITDA Margin to Gross Margin for 1Q26 and 1Q25

(unaudited) in millions, except per share data. Figures may not foot due to rounding

Three Months Ended October 31, 2025 (1Q26)	Total IDT Corporation		Traditional Comm.	net2phone	NRS	Fintech	Corporate
Revenue	\$322.8		\$219.5	\$23.5	\$37.1	\$42.7	\$ -
Gross Profit	\$118.2		\$40.4	\$18.7	\$33.5	\$25.5	\$ -
Gross Margin	36.6%		18.4%	79.9%	90.2%	59.8%	-
Adjusted EBITDA	\$37.9		\$18.4	\$3.6	\$10.3	\$7.5	(\$2.4)
Adjusted EBITDA Margin	11.7%		8.4%	15.5%	27.7%	17.5%	-
Three Months Ended October 31, 2024 (1Q25)	Total IDT Corporation		Traditional Comm.	net2phone	NRS	Fintech	Corporate
Revenue	\$309.57		\$220.5	\$21.6	\$30.4	\$37.1	\$ -
Gross Profit	\$107.63		\$41.3	\$17.1	\$27.6	\$21.6	\$ -
Gross Margin	34.8%		18.8%	79.0%	91.0%	58.2%	-
Adjusted EBITDA	\$30.0		\$18.4	\$2.5	\$7.7	\$4.0	(\$2.8)
Adjusted EBITDA Margin	9.7%		8.4%	11.7%	25.5%	10.8%	-

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Adjusted net cash provided by operating activities for 1Q26 and 1Q25
(unaudited) in millions. Figures may not foot due to rounding to millions

Three months ended October 31st	1Q26	1Q25
Net cash provided by operating activities (GAAP)	(\$10.1)	\$0.2
Changes in customer deposits	\$10.6	\$2.8
Adjusted net cash provided by operating activities (non-GAAP)	(\$20.7)	(\$2.6)

IDT | Reconciliation of Non-GAAP Financial Measures, continued



Traditional Communications Segment: Reconciliation of Adjusted EBITDA Margin to Gross Margin for 1Q25, 2Q25, 3Q25, 4Q25 and 1Q26

(unaudited) in millions, except per share data. Figures may not foot due to rounding

Quarters of fiscal years ended July 31st	1Q25	2Q25	3Q25	4Q25	1Q26
Revenue	\$220.5	\$212.0	\$210.2	\$217.4	\$219.5
Gross Profit	\$41.3	\$43.1	\$43.4	\$41.0	\$40.4
Gross Margin	18.8%	20.3%	20.7%	18.8%	18.4%
Adjusted EBITDA	\$18.4	\$20.6	\$19.6	\$17.8	\$18.9
Adjusted EBITDA Margin	8.4%	9.7%	9.3%	8.2%	8.6%