



Plains All American Reports Third-Quarter 2023 Results & Raises 2023 Guidance Announces Capital Allocation Updates & Permian Bolt-On Acquisitions

Houston, TX – November 3, 2023 – Plains All American Pipeline, L.P. (Nasdaq: <u>PAA</u>) and Plains GP Holdings (Nasdaq: <u>PAGP</u>) today reported third-quarter 2023 results and provided updated 2023 guidance as highlighted below. Plains also provided additional information regarding its multi-year capital allocation framework and announced two bolt-on acquisitions in the Permian Basin.

Third-Quarter Results

- Reported Net income attributable to PAA of \$203 million and Net cash provided by operating activities of \$85 million.
- Delivered strong results with Adjusted EBITDA attributable to PAA of \$662 million.

2023 Guidance Update

Raising guidance for full-year 2023 Adjusted EBITDA attributable to PAA to \$2.60 - \$2.65 billion from \$2.45 - \$2.55 billion.

Capital Allocation Updates

- Management currently intends to recommend to the Board of Directors of PAA GP Holdings LLC ("the Plains Board") an annualized increase of \$0.20 per unit to PAA's and PAGP's fourth-quarter 2023 distribution payable in February 2024, which would increase the annualized rate from \$1.07 to \$1.27 per common unit and Class A share, representing a 19% increase.
- As part of a continued commitment to enhance the balance sheet, management is lowering the long-term leverage ratio target range by 0.5x to 3.25x 3.75x and expects year-end 2023 leverage to be below 3.5x.

Permian Bolt-on Acquisitions

• Subsidiaries of Plains Oryx Permian Basin LLC (the "Permian JV") acquired Rattler Midstream's Southern Delaware Basin crude oil gathering system and LM Energy's Northern Delaware Basin Touchdown crude oil gathering system for aggregate cash consideration of approximately \$205 million (\$135 million net to PAA's interest in the Permian JV).

"Today's announcements include strong quarterly results contributing to an upward revision of our full-year EBITDA guidance. We closed two bolt-on acquisitions that complement our existing portfolio and enhance the service offering of our Permian JV. Our strong performance and positive outlook for our business combined with the contribution from recent bolt-on transactions underpins our intent to recommend to our Board a 19% increase in the annualized distribution rate for the distribution payable in February 2024. We remain committed to operating with a strong balance sheet that can withstand various commodity cycles and consistent with this objective, we are reducing our long-term leverage ratio target range. These steps underscore the confidence we have in our business and reflect the continued focus on execution by our entire team," said Willie Chiang, Chairman & CEO of Plains. "Recent geopolitical events remind us of the important role we play as a critical provider of infrastructure solutions offering affordable, reliable, and responsibly produced crude oil & NGLs across North America and reinforce our view that we remain well positioned today and going forward."

Plains All American Pipeline

Summary Financial Information (unaudited)

(in millions, except per unit data)

	Т	hree Mo Septen			%]	Nine Mon Septen	%		
GAAP Results	2023		2022		Change	2023		2022		Change
Net income attributable to PAA	\$	203	\$	384	(47)%	\$	918	\$	774	19 %
Diluted net income per common unit	\$	0.20	\$	0.48	(58)%	\$	1.04	\$	0.89	17 %
Diluted weighted average common units outstanding		700		698	— %		699		702	— %
Net cash provided by operating activities	\$	85	\$	941	(91)%	\$	1,716	\$	2,074	(17)%
Distribution per common unit declared for the period	\$ ().2675	\$ ().2175	23 %	\$	0.8025	\$	0.6525	23 %

	T	hree Mor Septem			%]	Nine Mon Septen			%
Non-GAAP Results (1)	2023		2022		Change		2023	2022		Change
Adjusted net income attributable to PAA	\$	308	\$	280	10 %	\$	894	\$	805	11 %
Diluted adjusted net income per common unit	\$	0.35	\$	0.33	6 %	\$	1.01	\$	0.93	9 %
Adjusted EBITDA	\$	779	\$	721	8 %	\$	2,292	\$	2,115	8 %
Adjusted EBITDA attributable to PAA (2)	\$	662	\$	623	6 %	\$	1,974	\$	1,851	7 %
Implied DCF per common unit and common unit equivalent	\$	0.62	\$	0.55	13 %	\$	1.78	\$	1.68	6 %
Free Cash Flow	\$	(386)	\$	726	**	\$	1,088	\$	1,615	(33)%
Free Cash Flow after Distributions	\$	(636)	\$	537	**	\$	350	\$	1,046	(67)%

^{**} Indicates that variance as a percentage is not meaningful.

⁽¹⁾ See the section of this release entitled "Non-GAAP Financial Measures and Selected Items Impacting Comparability" and the tables attached hereto for information regarding our Non-GAAP financial measures, including their reconciliation to the most directly comparable measures as reported in accordance with GAAP, and certain selected items that PAA believes impact comparability of financial results between reporting periods.

Excludes amounts attributable to noncontrolling interests in the Plains Oryx Permian Basin LLC joint venture, Cactus II Pipeline LLC (beginning November 2022) and Red River Pipeline LLC.

Summary of Selected Financial Data by Segment (unaudited)

(in millions)

	S	egment Adj	usted EF	3ITDA
	Cr	ude Oil]	NGL
Three Months Ended September 30, 2023	\$	553	\$	99
Three Months Ended September 30, 2022	\$	536	\$	86
Percentage change in Segment Adjusted EBITDA versus 2022 period		3 %	ó	15 %

		Segment Adjusted EBITD						
	(Crude Oil		NGL				
Nine Months Ended September 30, 2023	\$	1,600	\$	352				
Nine Months Ended September 30, 2022	\$	1,482	\$	367				
Percentage change in Segment Adjusted EBITDA versus 2022 period		8 %		(4)%				

Third-quarter 2023 Crude Oil Segment Adjusted EBITDA increased 3% versus comparable 2022 results primarily due to higher tariff volumes, tariff escalations and contributions from bolt-on acquisitions. These items were partially offset by fewer market based opportunities.

Third-quarter 2023 NGL Segment Adjusted EBITDA increased 15% versus comparable 2022 results primarily due to favorable NGL basis differentials and spot opportunities, partially offset by lower propane sales volumes as a result of deferring sales due to market structure and increased field operating costs.

Plains GP Holdings

PAGP owns an indirect non-economic controlling interest in PAA's general partner and an indirect limited partner interest in PAA. As the control entity of PAA, PAGP consolidates PAA's results into its financial statements, which is reflected in the condensed consolidating balance sheet and income statement tables attached hereto.

Conference Call and Webcast Instructions

PAA and PAGP will hold a joint conference call at 9:00 a.m. CT on Friday, November 3, 2023 to discuss third-quarter performance and related items.

To access the internet webcast, please go to https://edge.media-server.com/mmc/p/m7siujui.

Alternatively, the webcast can be accessed on our website (www.plains.com) under Investor Relations (Navigate to: Investor Relations / either "PAA" or "PAGP" / News & Events / Quarterly Earnings). Following the live webcast, an audio replay in MP3 format will be available on our website within two hours after the end of the call and will be accessible for a period of 365 days. Slides will be posted prior to the call at the above referenced website.

Non-GAAP Financial Measures and Selected Items Impacting Comparability

To supplement our financial information presented in accordance with GAAP, management uses additional measures known as "non-GAAP financial measures" in its evaluation of past performance and prospects for the future and to assess the amount of cash that is available for distributions, debt repayments, common equity repurchases and other general partnership purposes. The primary additional measures used by management are Adjusted EBITDA, Adjusted EBITDA attributable to PAA, Implied Distributable Cash Flow ("DCF"), Free Cash Flow and Free Cash Flow after Distributions.

Adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization (including our proportionate share of depreciation and amortization, including write-downs related to cancelled projects and impairments, of unconsolidated entities), gains and losses on asset sales and asset impairments, goodwill impairment losses and gains or losses on and impairments of investments in unconsolidated entities, adjusted for certain selected items impacting comparability. Our definition and calculation of certain non-GAAP financial measures may not be comparable to similarly-titled measures of other companies. Adjusted EBITDA, Adjusted EBITDA attributable to PAA, Implied DCF and certain other non-GAAP financial performance measures are reconciled to Net Income, and Free Cash Flow and Free Cash Flow after Distributions are reconciled to Net Cash Provided by Operating Activities (the most directly comparable measures as reported in accordance with GAAP) for the historical periods presented in the tables attached to this release, and should be viewed in addition to, and not in lieu of, our Condensed Consolidated Financial Statements and accompanying notes. In addition, we encourage you to visit our website at www.plains.com (in particular the section under "Financial Information" entitled "Non-GAAP Reconciliations" within the Investor Relations tab), which presents a reconciliation of our commonly used non-GAAP and supplemental financial measures. We do not reconcile non-GAAP financial measures on a forward-looking basis as it is impractical to do so without unreasonable effort.

Non-GAAP Financial Performance Measures

Management believes that the presentation of Adjusted EBITDA, Adjusted EBITDA attributable to PAA and Implied DCF provides useful information to investors regarding our performance and results of operations because these measures, when used to supplement related GAAP financial measures, (i) provide additional information about our core operating performance and ability to fund distributions to our unitholders through cash generated by our operations and (ii) provide investors with the same financial analytical framework upon which management bases financial, operational, compensation and planning/budgeting decisions. We also present these and additional non-GAAP financial measures, including adjusted net income attributable to PAA and basic and diluted adjusted net income per common unit, as they are measures that investors, rating agencies and debt holders have indicated are useful in assessing us and our results of operations. These non-GAAP financial performance measures may exclude, for example, (i) charges for obligations that are expected to be settled with the issuance of equity instruments, (ii) gains and losses on derivative instruments that are related to underlying activities in another period (or the reversal of such adjustments from a prior period), gains and losses on derivatives that are either related to investing activities (such as the purchase of linefill) or purchases of long-term inventory, and inventory valuation adjustments, as applicable, (iii) long-term inventory costing adjustments, (iv) items that are not indicative of our core operating results and/or (v) other items that we believe should be excluded in understanding our core operating performance. These measures may be further adjusted to include amounts related to deficiencies associated with minimum volume commitments whereby we have billed the counterparties for their deficiency obligation and such amounts are recognized as deferred revenue in "Other current liabilities" in our Condensed Consolidated Financial Statements. We also adjust for amounts billed by our equity method investees related to deficiencies under minimum volume commitments. Such amounts are presented net of applicable amounts subsequently recognized into revenue. Furthermore, the calculation of these measures contemplates tax effects as a separate reconciling item, where applicable. We have defined all such items as "selected items impacting comparability." Due to the nature of the selected items, certain selected items impacting comparability may impact certain non-GAAP financial measures, referred to as adjusted results, but not impact other non-GAAP financial measures. We do not necessarily consider all of our selected items impacting comparability to be non-recurring, infrequent or unusual, but we believe that an understanding of these selected items impacting comparability is material to the evaluation of our operating results and prospects.

Although we present selected items impacting comparability that management considers in evaluating our performance, you should also be aware that the items presented do not represent all items that affect comparability between the periods presented. Variations in our operating results are also caused by changes in volumes, prices, exchange rates, mechanical interruptions, acquisitions, divestitures, investment capital projects and numerous other factors. These types of variations may not be separately identified in this release, but will be discussed, as applicable, in management's discussion and analysis of operating results in our Quarterly Report on Form 10-Q.

Non-GAAP Financial Liquidity Measures

Management also uses the non-GAAP financial liquidity measures Free Cash Flow and Free Cash Flow after Distributions to assess the amount of cash that is available for distributions, debt repayments, common equity repurchases and other general partnership purposes. Free Cash Flow is defined as Net Cash Provided by Operating Activities, less Net Cash Provided by/(Used in) Investing Activities, which primarily includes acquisition, investment and maintenance capital expenditures, investments in unconsolidated entities and the impact from the purchase and sale of linefill, net of proceeds from the sales of assets and further impacted by distributions to and contributions from noncontrolling interests. Free Cash Flow is further reduced by cash distributions paid to our preferred and common unitholders to arrive at Free Cash Flow after Distributions.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per unit data)

	Three Months Ended September 30,					Nine Months End September 30,			
		2023		2022		2023		2022	
REVENUES	\$	12,071	\$	14,336	\$	36,014	\$	44,390	
COSTS AND EXPENSES									
Purchases and related costs		11,106		13,071		32,972		41,181	
Field operating costs		372		318		1,062		971	
General and administrative expenses		92		83		263		243	
Depreciation and amortization		260		238		776		711	
(Gains)/losses on asset sales and asset impairments, net		7		_		(144)		(46)	
Total costs and expenses		11,837		13,710		34,929		43,060	
OPERATING INCOME		234		626		1,085		1,330	
OTHER INCOME/(EXPENSE)									
Equity earnings in unconsolidated entities		99		105		277		306	
Gain on investment in unconsolidated entities		29		1		28		1	
Interest expense, net		(97)		(99)		(290)		(305)	
Other income/(expense), net	_	<u> </u>		(82)		85		(237)	
INCOME BEFORE TAX		265		551		1,185		1,095	
Current income tax expense		(22)		(12)		(104)		(60)	
Deferred income tax (expense)/benefit		36		(97)		22		(117)	
NET INCOME		279		442		1,103		918	
Net income attributable to noncontrolling interests		(76)		(58)		(185)		(144)	
NET INCOME ATTRIBUTABLE TO PAA	\$	203	\$	384	\$	918	\$	774	
NET INCOME PER COMMON UNIT:									
Net income allocated to common unitholders — Basic and Diluted	\$	140	\$	333	\$	728	\$	621	
Basic and diluted weighted average common units outstanding		700		698		699		702	
Basic and diluted net income per common unit	\$	0.20	\$	0.48	\$	1.04	\$	0.89	

CONDENSED CONSOLIDATED BALANCE SHEET DATA

(in millions)	Sep	tember 30, 2023	De	cember 31, 2022
ASSETS				
Current assets (including Cash and cash equivalents of \$260 and \$401, respectively)	\$	5,331	\$	5,355
Property and equipment, net		15,589		15,250
Investments in unconsolidated entities		2,830		3,084
Intangible assets, net		1,969		2,145
Linefill		957		961
Long-term operating lease right-of-use assets, net		315		349
Long-term inventory		327		284
Other long-term assets, net		417		464
Total assets	\$	27,735	\$	27,892
LIABILITIES AND PARTNERS' CAPITAL				
Current liabilities	\$	5,606	\$	5,891
Senior notes, net		7,241		7,237
Other long-term debt, net		55		50
Long-term operating lease liabilities		280		308
Other long-term liabilities and deferred credits		1,002		1,081
Total liabilities		14,184		14,567
Partners' capital excluding noncontrolling interests		10,285		10,057
Noncontrolling interests		3,266		3,268
Total partners' capital		13,551		13,325
Total liabilities and partners' capital	\$	27,735	\$	27,892
DEBT CAPITALIZATION RATIOS (in millions)				
	Sep	tember 30, 2023	De	cember 31 2022
Short-term debt	\$	710	\$	1,159
Long-term debt		7,296		7,287
Total debt	\$	8,006	\$	8,446
Long-term debt	\$	7,296	\$	7,287
Partners' capital excluding noncontrolling interests		10,285		10,057
Total book capitalization excluding noncontrolling interests ("Total book capitalization")	\$	17,581	\$	17,344
Total book capitalization, including short-term debt	\$	18,291	\$	18,503
Long-term debt-to-total book capitalization		41%		42%
Total debt-to-total book capitalization, including short-term debt		44%		46%

COMPUTATION OF BASIC AND DILUTED NET INCOME PER COMMON UNIT (1)

(in millions, except per unit data)

		Three Mor Septem			Ended 30,			
	2023			2022		2023		2022
Basic and Diluted Net Income per Common Unit								
Net income attributable to PAA	\$	203	\$	384	\$	918	\$	774
Distributions to Series A preferred unitholders		(44)		(37)		(129)		(112)
Distributions to Series B preferred unitholders		(19)		(12)		(56)		(37)
Amounts allocated to participating securities		(1)		(2)		(8)		(4)
Other		1		_		3		
Net income allocated to common unitholders	\$	140	\$	333	\$	728	\$	621
Basic and diluted weighted average common units outstanding (2)(3)		700		698		699		702
Basic and diluted net income per common unit	\$	0.20	\$	0.48	\$	1.04	\$	0.89

⁽¹⁾ We calculate net income allocated to common unitholders based on the distributions pertaining to the current period's net income. After adjusting for the appropriate period's distributions, the remaining undistributed earnings or excess distributions over earnings, if any, are allocated to the common unitholders and participating securities in accordance with the contractual terms of our partnership agreement in effect for the period and as further prescribed under the two-class method.

⁽²⁾ The possible conversion of our Series A preferred units was excluded from the calculation of diluted net income per common unit for each of the three and nine months ended September 30, 2023 and 2022 as the effect was antidilutive.

Our equity-indexed compensation plan awards that contemplate the issuance of common units are considered dilutive unless (i) they become vested only upon the satisfaction of a performance condition and (ii) that performance condition has yet to be satisfied. Equity-indexed compensation plan awards that are deemed to be dilutive are reduced by a hypothetical common unit repurchase based on the remaining unamortized fair value, as prescribed by the treasury stock method in guidance issued by the FASB.

CONDENSED CONSOLIDATED CASH FLOW DATA

(in millions)

		nths Ended mber 30,
	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 1,103	\$ 918
Reconciliation of net income to net cash provided by operating activities:		
Depreciation and amortization	776	711
Gains on asset sales and asset impairments, net	(144)) (46)
Deferred income tax expense/(benefit)	(22)) 117
Equity earnings in unconsolidated entities	(277)	(306)
Distributions on earnings from unconsolidated entities	351	344
Other	43	286
Changes in assets and liabilities, net of acquisitions	(114)	50
Net cash provided by operating activities	1,716	2,074
CASH FLOWS FROM INVESTING ACTIVITIES		
Net cash used in investing activities	(444)) (291)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net cash used in financing activities	(1,409)	(1,608)
Effect of translation adjustment	(4)) (5)
Net increase/(decrease) in cash and cash equivalents and restricted cash	(141)) 170
Cash and cash equivalents and restricted cash, beginning of period	401	453
Cash and cash equivalents and restricted cash, end of period	\$ 260	\$ 623

CAPITAL EXPENDITURES

		Net to PAA (1)					Consolidated										
	Th	Three Months Ended September 30, September 30,					Th	ree Moi Septen			Nine Months End September 30,						
	- 2	2023	2	2022		2023 2022			2023			2022		2023		2022	
Investment capital expenditures:																	
Crude Oil	\$	68	\$	54	\$	170	\$	184	\$	91	\$	74	\$	234	\$	234	
NGL		12		7		51		28		12		7		51		28	
Total Investment capital expenditures		80		61		221		212		103		81		285		262	
Maintenance capital expenditures		55		72		158		140		60		76		169		146	
	\$	135	\$	133	\$	379	\$	352	\$	163	\$	157	\$	454	\$	408	
	Ψ	133	Ψ	133	Ψ	319	Ψ	332	Ψ	103	Ψ	137	Ψ	7,77	Ψ	700	

⁽¹⁾ Excludes expenditures attributable to noncontrolling interests.

NON-GAAP RECONCILIATIONS

(in millions, except per unit and ratio data)

Computation of Basic and Diluted Adjusted Net Income Per Common Unit (1):

	Three Mon Septem			Ended 30,			
	2023		2022		2023		2022
Basic and Diluted Adjusted Net Income per Common Unit							
Net income attributable to PAA	\$ 203	\$	384	\$	918	\$	774
Selected items impacting comparability - Adjusted net income attributable to PAA (2)	105		(104)		(24)		31
Adjusted net income attributable to PAA	\$ 308	\$	280	\$	894	\$	805
Distributions to Series A preferred unitholders	(44)		(37)		(129)		(112)
Distributions to Series B preferred unitholders	(19)		(12)		(56)		(37)
Amounts allocated to participating securities	(1)		(2)		(8)		(4)
Other	1		_		3		_
Adjusted net income allocated to common unitholders	\$ 245	\$	229	\$	704	\$	652
Basic and diluted weighted average common units outstanding (3) (4)	700		698		699		702
Basic and diluted adjusted net income per common unit	\$ 0.35	\$	0.33	\$	1.01	\$	0.93

⁽¹⁾ We calculate adjusted net income allocated to common unitholders based on the distributions pertaining to the current period's net income. After adjusting for the appropriate period's distributions, the remaining undistributed earnings or excess distributions over earnings, if any, are allocated to the common unitholders and participating securities in accordance with the contractual terms of our partnership agreement in effect for the period and as further prescribed under the two-class method.

Net Income Per Common Unit to Adjusted Net Income Per Common Unit Reconciliation:

	 Three Mor Septem			Ended 30,		
	2023	2022		2023		2022
Basic and diluted net income per common unit	\$ 0.20	\$ 0.48	\$	1.04	\$	0.89
Selected items impacting comparability per common unit (1)	0.15	(0.15)		(0.03)		0.04
Basic and diluted adjusted net income per common unit	\$ 0.35	\$ 0.33	\$	1.01	\$	0.93

⁽¹⁾ See the "Selected Items Impacting Comparability" and the "Computation of Basic and Diluted Adjusted Net Income Per Common Unit" tables for additional information.

⁽²⁾ See the "Selected Items Impacting Comparability" table for additional information.

⁽³⁾ The possible conversion of our Series A preferred units was excluded from the calculation of diluted adjusted net income per common unit for each of the three and nine months ended September 30, 2023 and 2022 as the effect was antidilutive.

Our equity-indexed compensation plan awards that contemplate the issuance of common units are considered dilutive unless (i) they become vested only upon the satisfaction of a performance condition and (ii) that performance condition has yet to be satisfied. Equity-indexed compensation plan awards that are deemed to be dilutive are reduced by a hypothetical common unit repurchase based on the remaining unamortized fair value, as prescribed by the treasury stock method in guidance issued by the FASB.

Net Income to Adjusted EBITDA attributable to PAA and Implied DCF Reconciliation:

	Three Mor Septem		Nine Mon Septem			
	2023		2022	2023	2022	
Net income	\$ 279	\$	442	\$ 1,103	\$ 918	
Interest expense, net	97		99	290	305	
Income tax expense/(benefit)	(14)		109	82	177	
Depreciation and amortization	260		238	776	711	
(Gains)/losses on asset sales and asset impairments, net	7		_	(144)	(46)	
Gain on investment in unconsolidated entities	(29)		(1)	(28)	(1)	
Depreciation and amortization of unconsolidated entities (1)	21		21	67	58	
Selected items impacting comparability - Adjusted EBITDA (2)	158		(187)	146	(7)	
Adjusted EBITDA	\$ 779	\$	721	\$ 2,292	\$ 2,115	
Adjusted EBITDA attributable to noncontrolling interests	(117)		(98)	(318)	(264)	
Adjusted EBITDA attributable to PAA	\$ 662	\$	623	\$ 1,974	\$ 1,851	
Adjusted EBITDA	\$ 779	\$	721	\$ 2,292	\$ 2,115	
Interest expense, net of certain non-cash items (3)	(92)		(96)	(275)	(295)	
Maintenance capital	(60)		(76)	(169)	(146)	
Investment capital of noncontrolling interests (4)	(23)		(20)	(63)	(50)	
Current income tax expense	(22)		(12)	(104)	(60)	
Distributions from unconsolidated entities in excess of/(less than) adjusted equity earnings (5)	(2)		(22)	(21)	(48)	
Distributions to noncontrolling interests (6)	(86)		(73)	(237)	(194)	
Implied DCF	\$ 494	\$	422	\$ 1,423	\$ 1,322	
Preferred unit distributions paid (6)	(63)		(37)	(178)	(137)	
Implied DCF Available to Common Unitholders	\$ 431	\$	385	\$ 1,245	\$ 1,185	
Weighted Average Common Units Outstanding	700		698	699	702	
Weighted Average Common Units and Common Unit Equivalents	771		769	770	773	
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Implied DCF per Common Unit (7)	\$ 0.62	\$	0.55	\$ 1.78	\$ 1.69	
Implied DCF per Common Unit and Common Unit Equivalent (8)	\$ 0.62	\$	0.55	\$ 1.78	\$ 1.68	
Cash Distribution Paid per Common Unit	\$ 0.2675	\$	0.2175	\$ 0.8025	\$ 0.6150	
Common Unit Cash Distributions (6)	\$ 187	\$	152	\$ 560	\$ 432	
Common Unit Distribution Coverage Ratio	2.30x		2.53x	2.22x	2.74x	
Implied DCF Excess	\$ 244	\$	233	\$ 685	\$ 753	

⁽¹⁾ Adjustment to exclude our proportionate share of depreciation and amortization expense (including write-downs related to cancelled projects and impairments) of unconsolidated entities.

⁽²⁾ See the "Selected Items Impacting Comparability" table for additional information.

⁽³⁾ Excludes certain non-cash items impacting interest expense such as amortization of debt issuance costs and terminated interest rate swaps.

⁽⁴⁾ Investment capital expenditures attributable to noncontrolling interests that reduce Implied DCF available to PAA common unitholders.

⁽⁵⁾ Comprised of cash distributions received from unconsolidated entities less equity earnings in unconsolidated entities (adjusted for our proportionate share of depreciation and amortization, including write-downs related to cancelled projects and impairments, and selected items impacting comparability of unconsolidated entities).

⁽⁶⁾ Cash distributions paid during the period presented.

⁽⁷⁾ Implied DCF Available to Common Unitholders for the period divided by the weighted average common units outstanding for the period.

⁽⁸⁾ Implied DCF Available to Common Unitholders for the period, adjusted for Series A preferred unit cash distributions paid, divided by the weighted average common units and common unit equivalents outstanding for the period. Our Series A preferred units are convertible into common units, generally on a one-for-one basis and subject to customary anti-dilution adjustments, in whole or in part, subject to certain minimum conversion amounts.

Net Income Per Common Unit to Implied DCF Per Common Unit and Common Unit Equivalent Reconciliation:

	Three Months Ended September 30,						ths Ended iber 30,	
		2023		2022		2023		2022
Basic net income per common unit	\$	0.20	\$	0.48	\$	1.04	\$	0.89
Reconciling items per common unit (1)(2)		0.42		0.07		0.74		0.80
Implied DCF per common unit	\$ 0.62		\$	0.55	\$	1.78	\$	1.69
Basic net income per common unit	\$	0.20	\$	0.48	\$	1.04	\$	0.89
Reconciling items per common unit and common unit equivalent (1)(3)		0.42		0.07		0.74		0.79
Implied DCF per common unit and common unit equivalent	\$ 0.62		\$	0.55	\$	1.78	\$	1.68

⁽¹⁾ Represents adjustments to Net Income to calculate Implied DCF Available to Common Unitholders. See the "Net Income to Adjusted EBITDA attributable to PAA and Implied DCF Reconciliation" table for additional information.

Free Cash Flow and Free Cash Flow after Distributions Reconciliation (1):

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2023 2022			2023			2022		
Net cash provided by operating activities	\$	85	\$	941	\$	1,716	\$	2,074	
Adjustments to reconcile Net cash provided by operating activities to Free Cash Flow:									
Net cash used in investing activities		(438)		(168)		(444)		(291)	
Cash contributions from noncontrolling interests		53		26		53		26	
Cash distributions paid to noncontrolling interests (2)		(86)		(73)		(237)		(194)	
Free Cash Flow	\$	(386)	\$	726	\$	1,088	\$	1,615	
Cash distributions (3)		(250)		(189)		(738)		(569)	
Free Cash Flow after Distributions	\$	(636)	\$	537	\$	350	\$	1,046	

⁽¹⁾ Management uses the Non-GAAP financial liquidity measures Free Cash Flow and Free Cash Flow after Distributions to assess the amount of cash that is available for distributions, debt repayments, common equity repurchases and other general partnership purposes.

Based on weighted average common units outstanding for the period of 700 million, 698 million, 699 million and 702 million, respectively.

⁽³⁾ Based on weighted average common units outstanding for the period, as well as weighted average Series A preferred units outstanding of 71 million for each of the periods presented.

⁽²⁾ Cash distributions paid during the period presented.

⁽³⁾ Cash distributions paid to preferred and common unitholders during the period.

SELECTED ITEMS IMPACTING COMPARABILITY

	Three Mor Septem		Nine Months Ended September 30,				
	2023		2022		2023		2022
Selected Items Impacting Comparability: (1)							
Derivative activities and inventory valuation adjustments (2)	\$ (196)	\$	327	\$	(143)	\$	167
Long-term inventory costing adjustments (3)	58		(83)		27		22
Deficiencies under minimum volume commitments, net (4)	(14)		(16)		(5)		(31)
Equity-indexed compensation expense (5)	(10)		(9)		(28)		(24)
Foreign currency revaluation (6)	5		(32)		4		(42)
Line 901 incident (7)	_		_		_		(85)
Transaction-related expenses (8)	(1)		_		(1)		
Selected items impacting comparability - Adjusted EBITDA	\$ (158)	\$	187	\$	(146)	\$	7
Derivative activities	_		2				6
Gain on investment in unconsolidated entities	29		1		28		1
Gains/(losses) on asset sales and asset impairments, net	(7)				144		46
Tax effect on selected items impacting comparability	38		(85)		8		(90)
Aggregate selected items impacting noncontrolling interests	(7)		(1)		(10)		(1)
Selected items impacting comparability - Adjusted net income attributable to PAA	\$ (105)	\$	104	\$	24	\$	(31)

- (1) Certain of our non-GAAP financial measures may not be impacted by each of the selected items impacting comparability. See the "Net Income to Adjusted EBITDA attributable to PAA and Implied DCF Reconciliation" and "Computation of Basic and Diluted Adjusted Net Income Per Common Unit" table for additional details on how these selected items impacting comparability affect such measures.
- We use derivative instruments for risk management purposes and our related processes include specific identification of hedging instruments to an underlying hedged transaction. Although we identify an underlying transaction for each derivative instrument we enter into, there may not be an accounting hedge relationship between the instrument and the underlying transaction. In the course of evaluating our results, we identify differences in the timing of earnings from the derivative instruments and the underlying transactions and exclude the related gains and losses in determining adjusted results such that the earnings from the derivative instruments and the underlying transactions impact adjusted results in the same period. In addition, we exclude gains and losses on derivatives that are related to (i) investing activities, such as the purchase of linefill, and (ii) purchases of long-term inventory. We also exclude the impact of corresponding inventory valuation adjustments, as applicable. For applicable periods, we excluded gains and losses from the mark-to-market of the embedded derivative associated with the Preferred Distribution Rate Reset Option of our Series A preferred units.
- (3) We carry crude oil and NGL inventory that is comprised of minimum working inventory requirements in third-party assets and other working inventory that is needed for our commercial operations. We consider this inventory necessary to conduct our operations and we intend to carry this inventory for the foreseeable future. Therefore, we classify this inventory as long-term on our balance sheet and do not hedge the inventory with derivative instruments (similar to linefill in our own assets). We treat the impact of changes in the average cost of the long-term inventory (that result from fluctuations in market prices) and write-downs of such inventory that result from price declines as a selected item impacting comparability.
- We, and certain of our equity method investees, have certain agreements that require counterparties to deliver, transport or throughput a minimum volume over an agreed upon period. Substantially all of such agreements were entered into with counterparties to economically support the return on capital expenditure necessary to construct the related asset. Some of these agreements include make-up rights if the minimum volume is not met. We record a receivable from the counterparty in the period that services are provided or when the transaction occurs, including amounts for deficiency obligations from counterparties associated with minimum volume commitments. If a counterparty has a make-up right associated with a deficiency, we defer the revenue attributable to the counterparty's make-up right and subsequently recognize the revenue at the earlier of when the deficiency volume is delivered or shipped, when the make-up right expires or when it is determined that the counterparty's ability to utilize the make-up right is remote. We include the impact of amounts billed to counterparties for their deficiency obligation, net of applicable amounts subsequently recognized into revenue or equity earnings, as a selected item impacting comparability. We believe the inclusion of the contractually committed revenues associated with that period is meaningful to investors as the related asset has been constructed, is standing ready to provide the committed service and the fixed operating costs are included in the current period results.
- (5) Our total equity-indexed compensation expense includes expense associated with awards that will be settled in units and awards that will be settled in units are included in our diluted net income per unit calculation when the applicable performance criteria have been met. We consider the compensation expense associated with these awards as a selected item impacting comparability as the dilutive impact of the outstanding awards is included in our diluted net income per unit calculation, as applicable. The portion of compensation expense associated with awards that will be settled in cash is not considered a selected item impacting comparability.
- Ouring the periods presented, there were fluctuations in the value of the Canadian dollar to the U.S. dollar, resulting in the realization of foreign exchange gains and losses on the settlement of foreign currency transactions as well as the revaluation of monetary assets and liabilities denominated in a foreign currency. The associated gains and losses are not integral to our results and were thus classified as a selected item impacting comparability.
- (7) Includes costs recognized during the period related to the Line 901 incident that occurred in May 2015, net of amounts we believe are probable of recovery from insurance.
- (8) Includes expenses associated with the Rattler Permian Transaction.

SELECTED FINANCIAL DATA BY SEGMENT

		Three Montl September			ths Ended 30, 2022	
	C	rude Oil	NGL	C	rude Oil	NGL
Revenues (1)	\$	11,934	\$ 242	\$	13,675	\$ 770
Purchases and related costs (1)		(11,069)	(142)		(12,938)	(242)
Field operating costs (2)		(266)	(106)		(235)	(83)
Segment general and administrative expenses (2)(3)		(71)	(21)		(64)	(19)
Equity earnings in unconsolidated entities		99	_		105	_
Adjustments: (4)						
Depreciation and amortization of unconsolidated entities		21	_		21	_
Derivative activities and inventory valuation adjustments		76	120		(33)	(343)
Long-term inventory costing adjustments		(67)	9		80	3
Deficiencies under minimum volume commitments, net		14	_		16	_
Equity-indexed compensation expense		10	_		9	_
Foreign currency revaluation		(12)	(3)		(2)	_
Transaction-related expenses		1	_		_	_
Adjusted EBITDA attributable to noncontrolling interests (5)		(117)	_		(98)	_
Segment Adjusted EBITDA	\$	553	\$ 99	\$	536	\$ 86
Maintenance capital expenditures	\$	39	\$ 21	\$	35	\$ 41

⁽¹⁾ Includes intersegment amounts.

⁽²⁾ Field operating costs and Segment general and administrative expenses include equity-indexed compensation expense.

⁽³⁾ Segment general and administrative expenses reflect direct costs attributable to each segment and an allocation of other expenses to the segments. The proportional allocations by segment require judgment by management and are based on the business activities that exist during each period.

⁽⁴⁾ Represents adjustments utilized by our CODM in the evaluation of segment results. Many of these adjustments are also considered selected items impacting comparability when calculating consolidated non-GAAP financial measures such as Adjusted EBITDA. See the "Selected Items Impacting Comparability" table for additional discussion.

⁽⁵⁾ Reflects amounts attributable to noncontrolling interests in the Permian JV, Cactus II Pipeline LLC (beginning November 2022) and Red River Pipeline LLC.

SELECTED FINANCIAL DATA BY SEGMENT

		Nine Mon Septembe			Ended , 2022		
	C	rude Oil	NGL	C	crude Oil		NGL
Revenues (1)	\$	34,988	\$ 1,312	\$	42,694	\$	2,075
Purchases and related costs (1)		(32,499)	(759)		(40,495)		(1,065)
Field operating costs (2)		(779)	(283)		(749)		(222)
Segment general and administrative expenses (2)(3)		(203)	(60)		(186)		(57)
Equity earnings in unconsolidated entities		277	_		306		_
Adjustments: (4)							
Depreciation and amortization of unconsolidated entities		67	_		58		_
Derivative activities and inventory valuation adjustments		69	132		(3)		(360)
Long-term inventory costing adjustments		(36)	9		(18)		(4)
Deficiencies under minimum volume commitments, net		5	_		31		_
Equity-indexed compensation expense		27	1		24		_
Foreign currency revaluation		_	_		(1)		_
Line 901 incident		_	_		85		_
Transaction-related expenses		1	_		_		_
Adjusted EBITDA attributable to noncontrolling interests (5)		(317)	_		(264)		_
Segment Adjusted EBITDA	\$	1,600	\$ 352	\$	1,482	\$	367
Maintenance capital expenditures	\$	107	\$ 62	\$	80	\$	66

⁽¹⁾ Includes intersegment amounts.

⁽²⁾ Field operating costs and Segment general and administrative expenses include equity-indexed compensation expense.

⁽³⁾ Segment general and administrative expenses reflect direct costs attributable to each segment and an allocation of other expenses to the segments. The proportional allocations by segment require judgment by management and are based on the business activities that exist during each period.

⁽⁴⁾ Represents adjustments utilized by our CODM in the evaluation of segment results. Many of these adjustments are also considered selected items impacting comparability when calculating consolidated non-GAAP financial measures such as Adjusted EBITDA. See the "Selected Items Impacting Comparability" table for additional discussion.

⁽⁵⁾ Reflects amounts attributable to noncontrolling interests in the Permian JV, Cactus II Pipeline LLC (beginning November 2022) and Red River Pipeline LLC.

OPERATING DATA BY SEGMENT

	Three Montl Septembe		Nine Month Septembe	
	2023	2022	2023	2022
Crude Oil Segment Volumes				
Crude oil pipeline tariff volumes (by region) (1)				
Permian Basin (2)	6,114	5,698	6,237	5,450
South Texas / Eagle Ford (2)	421	344	410	349
Mid-Continent (2)	561	553	508	503
Gulf Coast	272	252	263	216
Rocky Mountain (2)	329	304	345	334
Western	228	108	205	209
Canada	334	322	342	326
Total crude oil pipeline tariff volumes (1)(2)	8,259	7,581	8,310	7,387
Commercial crude oil storage capacity (2) (3)	72	72	72	72
Crude oil lease gathering purchases (1)	1,455	1,390	1,430	1,373
NGL Segment Volumes (1)				
NGL fractionation	107	121	111	131
NGL pipeline tariff volumes	193	182	178	182
Propane and butane sales (4)	44	56	73	83

⁽¹⁾ Average volumes in thousands of barrels per day calculated as the total volumes (attributable to our interest for assets owned by unconsolidated entities or through undivided joint interests) for the period divided by the number of days in the period. Volumes associated with assets acquired during the period represent total volumes for the number of days we actually owned the assets divided by the number of days in the period.

⁽²⁾ Includes volumes (attributable to our interest) from assets owned by unconsolidated entities.

⁽³⁾ Average monthly capacity in millions of barrels calculated as total volumes for the period divided by the number of months in the period.

⁽⁴⁾ During the fourth quarter of 2022, we modified our reported sales volumes to include only propane and butane sales. Prior to the fourth quarter of 2022, our reported sales volumes included other NGL products, primarily ethane, that represented a significant portion of our total NGL sales volumes but did not contribute significantly to Segment Adjusted EBITDA. Sales volumes for earlier periods presented herein have been recast to include only propane and butane.

NON-GAAP SEGMENT RECONCILIATIONS

(in millions)

Segment Adjusted EBITDA to Adjusted EBITDA attributable to PAA Reconciliation:

	Three Months Ended September 30,						ths Ended iber 30,	
	2023 2022					2023	2022	
Crude Oil Segment Adjusted EBITDA	\$	553	\$	536	\$	1,600	\$	1,482
NGL Segment Adjusted EBITDA		99		86		352		367
Segment Adjusted EBITDA	\$	652	\$	622	\$	1,952	\$	1,849
Adjusted other income/(expense), net (1)		10		1		22		2
Adjusted EBITDA attributable to PAA (2)	\$	662	\$	623	\$	1,974	\$	1,851

⁽¹⁾ Represents "Other income/(expense), net" as reported on our Condensed Consolidated Statements of Operations, excluding other income/(expense), net attributable to noncontrolling interests, adjusted for selected items impacting comparability. See the "Selected Items Impacting Comparability" table for additional information.

⁽²⁾ See the "Net Income to Adjusted EBITDA attributable to PAA and Implied DCF Reconciliation" table for reconciliation to Net Income.

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

(in millions, except per share data)

Three Months Ended Three Months Ended **September 30, 2023** September 30, 2022 Consolidating Consolidating Adjustments (1) Adjustments (1) PAA **PAGP PAGP** PAA 14,336 \$ **REVENUES** 12,071 \$ \$ 12,071 \$ \$ 14,336 **COSTS AND EXPENSES** 13,071 Purchases and related costs 11,106 11,106 13,071 Field operating costs 372 372 318 318 1 93 84 General and administrative expenses 92 83 1 Depreciation and amortization 260 261 238 239 (Gains)/losses on asset sales and asset impairments, net 7 Total costs and expenses 11,837 11,839 13,710 13,712 **OPERATING INCOME** 234 (2)232 626 (2) 624 OTHER INCOME/(EXPENSE) Equity earnings in unconsolidated 99 99 105 105 entities Gain on investment in unconsolidated 29 29 1 1 entities (97)(97)(99)(99)Interest expense, net Other income/(expense), net (82)(82)**INCOME BEFORE TAX** 549 265 (2) 263 551 (2)Current income tax expense (22)(22)(12)(12)Deferred income tax (9)27 (97)(20)(117)(expense)/benefit 36 **NET INCOME** 279 442 420 (11)268 (22)Net income attributable to (239)(291)(349)noncontrolling interests (76)(163)(58)NET INCOME ATTRIBUTABLE \$ \$ (313) \$ TO PAGP \$ 203 (174) \$ 29 \$ 384 71 Basic and diluted weighted average Class A shares outstanding 196 194 Basic and diluted net income per Class A share 0.15 0.36 \$

⁽¹⁾ Represents the aggregate consolidating adjustments necessary to produce consolidated financial statements for PAGP.

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

(in millions, except per share data)

Nine Months Ended Nine Months Ended September 30, 2023 September 30, 2022 Consolidating Consolidating Adjustments (1) PAA Adjustments (1) **PAGP PAGP** PAA 44,390 \$ **REVENUES** 36,014 \$ \$ 36,014 \$ \$ 44,390 **COSTS AND EXPENSES** Purchases and related costs 32,972 32,972 41,181 41,181 971 971 1,062 1,062 Field operating costs 5 4 General and administrative expenses 263 268 243 247 2 2 Depreciation and amortization 776 778 711 713 (Gains)/losses on asset sales and asset impairments, net (144)(144)(46)(46)Total costs and expenses 34,929 34,936 43,060 6 43,066 **OPERATING INCOME** 1,085 **(7)** 1,078 1,330 (6)1,324 OTHER INCOME/(EXPENSE) Equity earnings in unconsolidated entities 277 277 306 306 Gain on investment in unconsolidated 28 28 1 1 entities (290)(290)(305)(305)Interest expense, net (237)Other income/(expense), net 85 85 (237)**INCOME BEFORE TAX** 1,185 1,178 1,095 1,089 (7)(6)Current income tax expense (104)(104)(60)(60)Deferred income tax 22 (52)(30)(expense)/benefit (117)(44)(161)**NET INCOME** 1,103 (59)1.044 918 (50)868 Net income attributable to (898)(600)(185)(713)(144)(744)noncontrolling interests NET INCOME ATTRIBUTABLE \$ (772) \$ \$ (650) \$ 124 TO PAGP 918 146 774 Basic and diluted weighted average Class A shares outstanding 195 194 Basic and diluted net income per Class A share \$ 0.75 0.64

⁽¹⁾ Represents the aggregate consolidating adjustments necessary to produce consolidated financial statements for PAGP.

CONDENSED CONSOLIDATING BALANCE SHEET DATA

	 5	Septer	nber 30, 202	3							
			nsolidating						nsolidating		
	 PAA	Adj	ustments (1)		PAGP		PAA	Adj	ustments (1)		PAGP
ASSETS											
Current assets	\$ 5,331	\$	2	\$	5,333	\$	5,355	\$	3	\$	5,358
Property and equipment, net	15,589		1		15,590		15,250		3		15,253
Investments in unconsolidated entities	2,830		_		2,830		3,084		_		3,084
Intangible assets, net	1,969		_		1,969		2,145		_		2,145
Deferred tax asset	_		1,259		1,259		_		1,309		1,309
Linefill	957		_		957		961		_		961
Long-term operating lease right-of- use assets, net	315		_		315		349		_		349
Long-term inventory	327		_		327		284		_		284
Other long-term assets, net	417		_		417		464		_		464
Total assets	\$ 27,735	\$	1,262	\$	28,997	\$	27,892	\$	1,315	\$	29,207
LIABILITIES AND PARTNERS' CAPITAL											
Current liabilities	\$ 5,606	\$	2	\$	5,608	\$	5,891	\$	2	\$	5,893
Senior notes, net	7,241		_		7,241		7,237		_		7,237
Other long-term debt, net	55		_		55		50		_		50
Long-term operating lease liabilities	280		_		280		308		_		308
Other long-term liabilities and deferred credits	1,002		_		1,002		1,081		_		1,081
Total liabilities	14,184		2		14,186		14,567		2		14,569
Partners' capital excluding noncontrolling interests	10,285		(8,754)		1,531		10,057		(8,533)		1,524
Noncontrolling interests	3,266		10,014		13,280		3,268		9,846		13,114
Total partners' capital	13,551		1,260		14,811		13,325		1,313		14,638
Total liabilities and partners' capital	\$ 27,735	\$	1,262	\$	28,997	\$	27,892	\$	1,315	\$	29,207

⁽¹⁾ Represents the aggregate consolidating adjustments necessary to produce consolidated financial statements for PAGP.

COMPUTATION OF BASIC AND DILUTED NET INCOME PER CLASS A SHARE

(in millions, except per share data)

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2023			2022	2023			2022	
Basic and Diluted Net Income per Class A Share									
Net income attributable to PAGP	\$	29	\$	71	\$	146	\$	124	
Basic and diluted weighted average Class A shares outstanding		196		194		195		194	
Basic and diluted net income per Class A share	\$	0.15	\$	0.36	\$	0.75	\$	0.64	

Forward-Looking Statements

Except for the historical information contained herein, the matters discussed in this release consist of forward-looking statements that involve certain risks and uncertainties that could cause actual results or outcomes to differ materially from results or outcomes anticipated in the forward-looking statements. These risks and uncertainties include, among other things, the following:

- general economic, market or business conditions in the United States and elsewhere (including the potential for a recession or significant slowdown in economic activity levels, the risk of persistently high inflation and continued supply chain issues, the impact of pandemics on demand and growth, and the timing, pace and extent of economic recovery) that impact (i) demand for crude oil, drilling and production activities and therefore the demand for the midstream services we provide and (ii) commercial opportunities available to us;
- declines in global crude oil demand and crude oil prices (whether due to pandemics or other factors) or other factors that correspondingly lead to a significant reduction of North American crude oil and NGL production (whether due to reduced producer cash flow to fund drilling activities or the inability of producers to access capital, or both, the unavailability of pipeline and/or storage capacity, the shutting-in of production by producers, government-mandated pro-ration orders, or other factors), which in turn could result in significant declines in the actual or expected volume of crude oil and NGL shipped, processed, purchased, stored, fractionated and/or gathered at or through the use of our assets and/or the reduction of the margins we earn or the commercial opportunities that might otherwise be available to us:
- fluctuations in refinery capacity in areas supplied by our mainlines and other factors affecting demand for various grades of crude oil and NGL and resulting changes in pricing conditions or transportation throughput requirements;
- unanticipated changes in crude oil and NGL market structure, grade differentials and volatility (or lack thereof);
- the effects of competition and capacity overbuild in areas where we operate, including downward pressure on rates and margins, contract renewal risk and the risk of loss of business to other midstream operators who are willing or under pressure to aggressively reduce transportation rates in order to capture or preserve customers;
- negative societal sentiment regarding the hydrocarbon energy industry and the continued development and
 consumption of hydrocarbons, which could influence consumer preferences and governmental or regulatory actions
 that adversely impact our business;
- environmental liabilities, litigation or other events that are not covered by an indemnity, insurance or existing reserves;
- the occurrence of a natural disaster, catastrophe, terrorist attack (including eco-terrorist attacks) or other event that materially impacts our operations, including cyber or other attacks on our electronic and computer systems;
- weather interference with business operations or project construction, including the impact of extreme weather events or conditions;

- the impact of current and future laws, rulings, governmental regulations, executive orders, trade policies, accounting standards and statements, and related interpretations, including legislation, executive orders or regulatory initiatives that prohibit, restrict or regulate hydraulic fracturing or that prohibit the development of oil and gas resources and the related infrastructure on lands dedicated to or served by our pipelines or that negatively impact our ability to develop, operate or repair midstream assets;
- loss of key personnel and inability to attract and retain new talent;
- disruptions to futures markets for crude oil, NGL and other petroleum products, which may impair our ability to execute our commercial or hedging strategies;
- the effectiveness of our risk management activities;
- shortages or cost increases of supplies, materials or labor;
- maintenance of our credit rating and ability to receive open credit from our suppliers and trade counterparties;
- the successful operation of joint ventures and joint operating arrangements we enter into from time to time, whether
 relating to assets operated by us or by third parties, and the successful integration and future performance of acquired
 assets or businesses;
- the availability of, and our ability to consummate, divestitures, joint ventures, acquisitions or other strategic opportunities;
- the refusal or inability of our customers or counterparties to perform their obligations under their contracts with us (including commercial contracts, asset sale agreements and other agreements), whether justified or not and whether due to financial constraints (such as reduced creditworthiness, liquidity issues or insolvency), market constraints, legal constraints (including governmental orders or guidance), the exercise of contractual or common law rights that allegedly excuse their performance (such as force majeure or similar claims) or other factors;
- our inability to perform our obligations under our contracts, whether due to non-performance by third parties, including our customers or counterparties, market constraints, third-party constraints, supply chain issues, legal constraints (including governmental orders or guidance), or other factors or events;
- the incurrence of costs and expenses related to unexpected or unplanned capital expenditures, third-party claims or other factors;
- failure to implement or capitalize, or delays in implementing or capitalizing, on investment capital projects, whether due to permitting delays, permitting withdrawals or other factors;
- tightened capital markets or other factors that increase our cost of capital or limit our ability to obtain debt or equity financing on satisfactory terms to fund acquisitions, investment capital projects, working capital requirements and the repayment or refinancing of indebtedness;
- the amplification of other risks caused by volatile financial markets, capital constraints, liquidity concerns and inflation;
- the use or availability of third-party assets upon which our operations depend and over which we have little or no control:
- the currency exchange rate of the Canadian dollar to the United States dollar;
- inability to recognize current revenue attributable to deficiency payments received from customers who fail to ship or move more than minimum contracted volumes until the related credits expire or are used;
- significant under-utilization of our assets and facilities;
- increased costs, or lack of availability, of insurance;
- fluctuations in the debt and equity markets, including the price of our units at the time of vesting under our long-term incentive plans;
- risks related to the development and operation of our assets; and

• other factors and uncertainties inherent in the transportation, storage, terminalling and marketing of crude oil, as well as in the processing, transportation, fractionation, storage and marketing of NGL as discussed in the Partnerships' filings with the Securities and Exchange Commission.

About Plains:

PAA is a publicly traded master limited partnership that owns and operates midstream energy infrastructure and provides logistics services for crude oil and natural gas liquids ("NGL"). PAA owns an extensive network of pipeline gathering and transportation systems, in addition to terminalling, storage, processing, fractionation and other infrastructure assets serving key producing basins, transportation corridors and major market hubs and export outlets in the United States and Canada. On average, PAA handles approximately 8 million barrels per day of crude oil and NGL.

PAGP is a publicly traded entity that owns an indirect, non-economic controlling general partner interest in PAA and an indirect limited partner interest in PAA, one of the largest energy infrastructure and logistics companies in North America.

PAA and PAGP are headquartered in Houston, Texas. For more information, please visit www.plains.com.

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